1. SPONSOR: Name of Applicant or Primary Contact:

Scotty R Dossett
C-U Folk and Roots Festival
P.O. Box 331 Urbana, IL 61803

Project Title: CU Folk and Roots Festival
2. TOTAL AMOUNT OF FUNDS AWARDED: \$5000.00
3. TOTAL AMOUNT OF FUNDS RECEIVED TO DATE: \$5000.00
4. SPONSOR PERIOD: 7/10/2014 through 12/15/2014.
5. EXPENDITURE DEADLINE:11/9/ 2014_.
6. DATE OF PROJECT COMPLETION:11/9/2014.


Champaign-Urbana Folk and Roots Festival 12/15/14 City Receipt
P.O. Box 331

Urbana, IL 61803
www.cufolkandroots.org
"I hereby certify that I am authorized to approve this Report, that I have reviewed the attached invoice reports in an amount exceeding \$5000.00; that all costs claimed have been incurred for the Project in accordance with the Agreement between CU Folk and Roots Festival and the CITY OF URBANA; that all submitted invoices have been paid; and no costs included herein have been previously submitted."

Signed;

Scotty R Dossett, CU Folk and Roots Steering Committee secretary

## POST-PROJECT EVALUATION

The $6^{\text {th }}$ Annual CU Folk and Roots Festival was held in downtown Urbana on the $8^{\text {th }}$ and $9^{\text {th }}$ of November, 2014. Funds provided by the City of Urbana under a Matching Grant (note this is separate from Urbana Public Art Program funds) were used to pay various costs for venue rental, performer payment contracts and festival advertising.

This Grant impacted the festival by expanding our performer selection options, securing necessary venue contracts and provided funds to advertise in local and regional media; including MTD bus ads, WILL radio advertising, social media boosting and News Gazette local and regional paid ads to name just a few.

It is difficult to compile the number of hours spent in completing the project. The 9 Steering Committee members spent 100's of hours each and the volunteer hours required to run the festival venues alone total over 500. My estimate is $\mathbf{1 0 0 0}$ hours of volunteer work.

Individual venue client counts indicate this year's festival attendance numbered approximately 4300 "venue uses". Note: an absolute number of clients served is impossible to calculate as it is common for clients to use multiple venues throughout the festival. These venue uses included the Thursday opening night at the Krannert Center for Performing Arts on the university of Illinois campus (where KCPA staff estimated 460 were in attendance) and all venues in Downtown Urbana for Friday, Saturday AM (our free sessions) and PM.

There were many collaborating partners for this year's festival starting in the summer during the Annual Sweet Corn Festival with the Urbana Business Association. Their contribution allowed a Folk and Roots stage on Race Street. Other cooperation continued through the festival itself as local performers, sound engineers and citizens contributed in making the festival a great success. The importance of our partners from businesses such as the Common Ground Food Co-Op, the Iron Post, Rosebowl and Pizza M cannot be overstated. Without their efforts this event would not have happened. As usual our partners at the Urbana Free Library donated the use of space on both floors as well as room for an outreach exhibit. In addition, the availability and generosity of the staff and management at the Urbana Landmark Hotel cannot be over-emphasized. The entire festival benefited from the larger. More centralized volunteer/performer check-in space the Landmark offered. There is no comparable facility in Downtown Urbana.

Finally, our festival itself could not exist without the generosity, willingness to labor and talent of the musicians who actually make the music happen. We are all indebted to their creative spirit and sense of community.

PROJECT DOCUMENTATION




Free Workshops and performances Saturday 10-5


## FISCAL REPORT

2014 CU Folk \& Roots Expenses
Performers $\$ 19,440.00$

Concert Halls \$3505.00
Advertising $\$ 5198.80$
Lodging \$862.40
Ancillary $\quad \$ 5248.89$

Total Expenses
Calendar Year 2014 \$34,255.09

## Expenses: Advertising

2014 Festival:

| 579 | Allerton Park and Retreat Center | $\$ 500.00$ | (Booth at music events) |
| :--- | :--- | :--- | :--- |
| 582 | Central Music Boosters | $\$ 50.00$ | (1/2 Page ad) |
| 583 | Rob Krumm | $\$ 123.00$ | (Reimbursement for booth rental at Farmer's Market) |
| 585 | Frances Harris | $\$ 19.95$ | (Lunarpages hosting) |
| 601 | Fein-Bursoni, Inc. | $\$ 375.00$ | (Smile Politely ads) |
| 602 | Up Close Graphics, Inc. | $\$ 991.17$ | (MTD bus signs) |
| 603 | CU Mass Transit | $\$ 740.00$ | (Advertising on buses) |
| 664 | Illini Media | $\$ 371.00$ | ("Buzz" ads) |
| 664 | The News-Gazette | $\$ 279.34$ | (Newspaper ads) |
| 670 | Prairie Air, Inc. | $\$ 350.00$ | (On air announcements) |
| 671 | WGLT - Normal | $\$ 1000.00$ | (On air announcements) |
| 674 | The News-Gazette | $\$ 399.34$ | (Newspaper ads) |

Total advertising
\$5198.80

2014 Festival

| 573 | US Post Office | $\$ 60.00$ | (Postal supplies) <br> 574 |
| :--- | :--- | :--- | :--- |
| Urbana Business Association | $\$ 100.00$ | (Annual Dues) |  |
| 578 | Illinois Charity Bureau | $\$ 15.00$ | (Annual Report fee) |
| 581 | Jeff Zolitor | $\$ 98.00$ | (Reimbursement) |
| 584 | Dixon Graphics | $\$ 82.48$ | (Postcards printed) |
| 593 | Weiskamp Screen Printing | $\$ 612.58$ | (T-Shirts/Merch) |
| 597 | Jeff Zolitor | $\$ 146.24$ | (Reimbursement) |
| 598 | Community Center 4 Arts | $\$ 200.00$ | (Donation) |
| 604 | Jeff Zolitor | $\$ 103.25$ | (Reimbursement for Envelopes) |
| 666 | David Witzany | $\$ 99.84$ | (Reimbursement for Harmonicas) |
| 667 | Lorri Coey | $\$ 57.93$ | (Reimbursement for Green Room food purchase) |
| 668 | Linda Larson | $\$ 100.86$ | (Reimbursement for Green Room food purchase) |
| 669 | Scott Dossett | $\$ 107.63$ | (Reimbursement for street sign repairs) |
| 672 | Weiskamp Screen Printing | $\$ 300.00$ | (T-Shirts/Merch) |

Discover Card charges:
Constant Contact
8/3 \$37.19
9/3 \$42.50
10/3 \$42.50
11/3 \$42.50
12/3 $\$ 42.50$
\$207.19
\$207.19

Facebook
2/8 \$5.00
2/17 \$4.98
4/1 $\$ 5.00$
10/3 $\$ 5.00$
11/1 \$3.11
10/25 \$27.23
10/31 \$37.97
11/30 \$11.89
11/30 \$44.83
\$145.01
\$145.01
1/16 Folk Alliance $\$ 329.73$
1/21 USPS $\$ 18.40$
2/9 NFP Corp Annual Rpt $\$ 39.25$
2/10 Certs NFP \$16.00
2/18 Amtrak $\$ 18.00$
2/18 Amtrak $\$ 38.00$
2/22 Sheraton, KC, MO
\$495.63
3/17 USPS
\$6.16
10/14 Illinois Times
\$66.50
10/16 Admit One Products \$99.46
11/2 Schnucks \$20.30
11/5 Folk Alliance $\$ 253.75$
(Travel Expense)
(Travel Expense)
(Travel Expense)

## Expenses: Concert Halls

## 2014 Festival:

Venues:

661 Landmark Hotel $\$ 1800.00$ (Concert Hall)

Lighting:

673 Illuminated Events $\$ 225.00 \quad$ (Lighting \& Lighting stands)

Sound:

| 608 | Mike Anderson | $\$ 400.00$ | (Landmark Hotel sound) |
| :--- | :--- | :--- | :--- |
| 609 | Ed Shakleferd | $\$ 175.00$ | (Rose Bowl sound) |
| 610 | Dustin Norder | $\$ 175.00$ | (Rose Bowl sound) |
| 656 | Mike Feldman | $\$ 300.00$ | (Iron Post sound) |
| Total Venues | $\$ 2175.00$ |  |  |

## 2014 Urbana Sweet Corn Festival:

590 Jordan Kaye $\$ 400.00 \quad$ (Stage rental)

## Freight Hoppers Concert:

575 Channing Murray Foundation $\$ 30.00$ (Use of space on 2/12/14)

Total Venue Expenses $\$ 3505.00$

Expenses: Festival Lodging

Discover Card:
Holiday Inn $\quad \$ 862.40$

Total Lodging expenses \$862.40

## Expenses: Performers

Sweet Corn Festival:

| 586 | John Coppess | $\$ 150.00$ |
| :--- | :--- | :--- |
| 587 | Benjamin Spoden | $\$ 250.00$ |
| 588 | Chris Strand | $\$ 250.00$ |
| 591 | Samuel Payne | $\$ 125.00$ |
| 592 | Dustin Norder | $\$ 125.00$ |
| 594 | Marten Stromberg | $\$ 250.00$ |
| weet Corn Fest: | $\$ 1150.00$ |  |

## 2014 Festival:

| 580 | Road Warrior Agency | $\$ 625.00$ |
| :--- | :--- | :--- |
| 596 | Concerted Efforts | $\$ 1300.00$ |
| 611 | John McMahon | $\$ 100.00$ |
| 612 | Dorothy Martirano | $\$ 100.00$ |
| 613 | Paul Hinson | $\$ 100.00$ |
| 614 | Mo Betta Jazz Band | $\$ 100.00$ |
| 615 | Amasong | $\$ 150.00$ |
| 617 | Big Bluestem | $\$ 250.00$ |
| 618 | Don't Ask | $\$ 250.00$ |
| 619 | Mother Banjo | $\$ 250.00$ |
| 621 | Church Street Ramblers | $\$ 300.00$ |
| 622 | Dan Keding | $\$ 300.00$ |
| 623 | Trad. Jazz Orchestra | $\$ 300.00$ |
| 624 | Bucky Halker | $\$ 350.00$ |
| 625 | Mama Edie Armstrong | $\$ 350.00$ |
| 626 | Old Salt Union | $\$ 350.00$ |
| 627 | Dana Sipos | $\$ 400.00$ |
| 628 | Blue Mafia | $\$ 500.00$ |
| 629 | Laura Cortese | $\$ 500.00$ |
| 630 | Cosmic Otters | $\$ 600.00$ |
| 631 | Don Julin \& Billy Strings | $\$ 600.00$ |
| 632 | Cajun Strangers | $\$ 600.00$ |
| 633 | Anne Feeney | $\$ 600.00$ |
| 634 | Pop Wagner | $\$ 750.00$ |
| 635 | Rev. Robert Jones | $\$ 750.00$ |
| 637 | The Tillers | $\$ 900.00$ |
| 638 | Volo Bogtrotters | $\$ 1050.00$ |
| 640 | Maja \& David | $\$ 1250.00$ |
| 642 | Dean Karress | $\$ 50.00$ |
| 644 | Justin Rondon | $\$ 50.00$ |
| 645 | Billy Galt | $\$ 50.00$ |
| 646 | Elizabeth Simpson | $\$ 50.00$ |
| 647 | Mr. Tim Stephens | $\$ 50.00$ |
| 649 | John Coppess | $\$ 50.00$ |
| 651 | Michael Meadows | $\$ 50.00$ |
| 652 | Sam Payne | $\$ 50.00$ |
| 653 | Boots Fulton | $\$ 100.00$ |
| 654 | Kathleen Everingham | $\$ 100.00$ |
| 655 | Hilary Valentine | $\$ 100.00$ |
| 658 | Dom Flemons | $\$ 1300.00$ |
|  |  |  |


| 659 | Woody Pines | $\$ 800.00$ |
| :--- | :--- | :---: |
| 662 | Frank Fairfield | $\$ 625.00$ |
| Checks issued but not cashed as of $12 / 12 / 14$ |  |  |
| 616 | Spudhunters | $\$ 200.00$ |
| 643 | David Tcheng | $\$ 50.00$ |
| 650 | Jake Schumacher | $\$ 50.00$ |
| 675 | Rev. Robert Jones | $\$ 400.00$ |
| Performers paid in cash |  |  |
| Cody Jensen | $\$ 300.00$ |  |
| Jiggy \& the Source | $\$ 150.00$ |  |
| Total 2014 Festival: | $\$ 18,250.00$ |  |
|  |  |  |
| Freight Hoppers Concert: |  |  |
|  |  |  |
| 576 | Sacred Harp Singers | $\$ 40.00$ |
|  |  |  |
| Total Performance Expenses: | $\$ 19,440.00$ |  |

Income - Deposits

| Date | Checks | Cash | Total Deposit |
| :---: | :---: | :---: | :---: |
| 1/8/14 |  | \$23.31 | \$23.31 |
| 2/3/14 | \$250.00 | \$23.00 | \$273.00 |
| 4/4/14 | \$510.00 | \$15.00 | \$525.00 |
| 5/22/14 | \$865.00 |  | \$865.00 |
| 6/9/14 | \$100.00 |  | \$100.00 |
| 6/17/14 | \$300.00 |  | \$300.00 |
| 6/23/14 | \$1500.00 |  | \$1500.0 |
| 7/2/14 | \$750.00 |  | \$750.00 |
| 7/7/14 | \$2950.00 |  | \$2950.00 |
| 7/17/14 | \$400.00 |  | \$400.00 |
| 7/23/14 | \$5000.00 |  | \$5000.00 |
| 8/20/14 | \$1000.00 |  | \$1000.00 |
| 8/28/14 | \$100.00 |  | \$100.00 |
| 9/15/14 | \$1100.00 | \$293.00 | \$1393.00 |
| 9/23/14 | \$250.00 |  | \$250.00 |
| 10/6/14 | \$330.00 | \$30.00 | \$360.00 |
| 10/20/14 | \$925.00 | \$50.00 | \$975.00 |
| 10/27/14 | \$660.00 | \$130.00 | \$790.00 |
| 10/30/14 | \$300.00 |  | \$300.00 |
| 11/5/14 | \$100.00 |  | \$100.00 |
| 11/7/14 | \$265.00 | \$400.00 | \$665.00 |
| 11/7/14 | \$900.00 (E) | nsfer) | \$900.00 |
| 11/10/14 |  | \$1005.00 | \$1005.00 |
| 11/10/14 | \$215.00 | \$4101.00 | \$4316.00 |
| 11/10/14 | \$375.00 | \$4789.65 | \$5164.65 |
| 11/12/14 | \$374.00 | \$969.00 | \$1343.00 |
| 11/17/14 | \$85.00 | \$100.00 | \$185.00 |
| 11/18/14 | \$622.00 |  | \$622.00 |
| 12/8/14 | \$120.00 | \$55.00 | \$175.00 |
| 12/12/14 | \$200.00 |  | \$200.00 |
| 12/12/14 | \$300.00 |  | \$300.00 |
| Totals | \$20,846.00 | \$11,983.96 | \$32,829.96 |

## Appendix A Table of Attendance figures

Krannert Center for the Performing Arts
Don Flemons, Bones Jugs and Harmony 460 (KCPA staff estimate)

## Landmark Library

David B. Quebecois fiddling: 17
Laura Cortese workshop: 10
Rev. Robert Jones workshop: 47
Volo Bogtrotters: 58
Dysfunctionnells: 46
Harmonica Workshop I: (9)
Harmonica Workshop II: (7)
Grant writing w/Bucky Halker: (4)
Fiddle Workshop w/Frank Fairfield: 15
Banjo Workshop w/Steve Rosen: 30
Fiddle workshop w/Chirps Smith: 21
Pop Wagner: 37
Bucky Halker: 42
Mother Banjo: 53
Black Rock Pizza
Open Stage: 40
Irish Session: 35

## Urbana Free Library

Big Bluestem: 40
Dana Sipos: 45
Bucky Halker Folksongs of Illinois: 45

Mother Banjo: 40
Local Storytelling (am): 31
Featured Storytelling w/Mama Edie and Dan Keding: 44
Dan Keding workshop: 20
Local Storytelling (pm): 28
Art \& Activism w/Anne Feeney: 39

## Common Ground

Kids Songwriting workshop w/Dana Sipos: 1
How to make an udderbot w/David Tcheng: 6

## Landmark Hotel Ballroom

Ballroom 1
DANCE ONLY (Sat night): 25, Landmark cover (sat night): 8, Landmark cover (Fri night): 20 Friday

Church St. Ramblers: 40
Dom Flemons: 180
Contra Dance w/Cosmic Otters: 72

Saturday
Mister Stephens: 13
Mama Edie: 43
Family Dance w/Volo Bogtrotters: 48
Mo Betta Jazz: 56
Bones, Jugs and Harmony family show: 139
Musical Mayhem parade: 30
Pop Wagner family show: 50
Dance Try-its: 52

Amasong: 82
Cajun Strangers: 80

Don’t Ask: 76

Square Dance: 50

Cajun Dance: 80

Iron Post

Friday

Cowboy Songs w/Prairie Dogs: 75
PATIO (temp mid-40’s):0

Sea Shanties: 20

Open campfire sing: 16

Jam: 0

Almost A Quartet: 30

Maja \& David: 105

Laura Cortese: 90

Rev. Robert Jones: 100

Saturday
Traditional Jazz Orchestra: 61

Woody Pines: 110
Anne Feeney: 70

Frank Fairfield: 85

Woody Pines: 110

## Strawberrry Fields

The Firetones: 20
Michael Meadows: 36

## Community Center for the Arts

Owning the stage workshop w/Mother Banjo: 14
Fingerstyle guitar w/Pop Wagner: 19
Learn the Bagpipes w/Paul Hinson: 26
Circle Singing w/Elizabeth Simpson: 22
Mandolin workshop w/Don Julin: 11

## Rosebowl

Friday
Old Salt Union: 40

Justin Rondin: 5
Blue Mafia: ?
Frank Fairfield: (60)
Open Jam: 40
Saturday
Billy Strings and Don Julin (6-7pm): 120
The Tillers (7:15-8:30pm): 160
Billy Strings and Don Julin (8:45-10 pm): 130
The Tillers (10:15-11:30): 105
Late night floor jam: 50

## Pizza M:

Pickin’ Illini: 25
Jiggy and the Source: 20
Spudhunters: 50

## Landmark Back Porch

Bluegrass Jam: (40)

Old-time Jam: (30)
Blues Jam: (20)

