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T0: Mayor Prussing
Members, Urbana City Council
FROM: Ronald Eldridge, City Comptroller
RE: Quarterly Investment Report for Quarter Ended March 31, 2010
DATE: April 15, 2010
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The City's investment policy requires that a quarterly investment report be submitted to the City Council. Attached please find the city's investment report as of March 31, 2010.

Two last 2 columns report any changes in investments and cash accounts during the quarter. The total amount invested decreased $\$ 260,214$ to a total of $\$ 29,986,950$. This decrease is normal for this quarter. The average yield is $3.5 \%$ on fixed investments (CD's and U.S. Treasury) and $0.1 \%$ on short-term money market and savings investments (last quarter returns were 4.2 and $0.1 \%$ respectively). The average outstanding length of maturity time for the fixed investments is 6.0 years. I have purchased a few U.S. securities that mature in approximately 20 years, in order to obtain a higher yield. These securities can be sold if needed to.

This portfolio of city investment's is not affected by fluctations in the stock market since this portfolio has no investments in the stock market. However, the City's three employee pension funds have $45 \%$ to $60 \%$ of their assets invested in the stock market. The stock market has had a return for the $1^{\text {st }} 9$ months of this fiscal year of $+23 \%$. This return is very encouraging and will help mitigate losses that occurred in 2008 and 2009. If this return can continue through June 2010, this will help pension funding requirements.

The City's investment portfolio at March 31, 2010 complies and is in accordance with State laws and the City's investment policies that were approved on November 15, 1999.

|  | Type of | Maturity | Date |  |  | 03/31/10 | \% |  | 12/31/09 | \% Increase | Reason for |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution | Investment | Date | Purchased | Yield |  | \$ Market | Portfolio |  | \$ Market | (Decrease) | Change |
| CIBM Bank | CD | 08/06/11 | 12/06/09 | 2.290\% | \$ | 234,317 |  | \$ | 233,000 | 0.57\% | Accrued Interest |
| Regions Bank | CD | 03/05/13 | 09/05/09 | 3.200\% | \$ | 102,974 |  | \$ | 102,164 | 0.79\% | Accrued Interest |
| National City | CD | 01/09/10 | 01/09/08 | 4.640\% | \$ | - |  | \$ | 96,000 | -100.00\% | Maturity |
| National City | CD | 12/11/10 | 01/11/10 | 1.640\% | \$ | 100,560 |  | \$ | - | 100.00\% | Purchase |
| Centrue Bank | CD | 05/30/11 | 05/30/09 | 2.390\% | \$ | 100,574 |  | \$ | 100,574 | 0.00\% |  |
| Chase Bank | CD | 11/23/10 | 11/23/07 | 4.630\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Freestar Bank | CD | 01/23/10 | 02/23/09 | 2.720\% | \$ | - |  | \$ | 100,359 | -100.00\% | Maturity |
| First Federal | CD | 11/29/10 | 11/29/09 | 1.000\% | \$ | 100,035 |  | \$ | 100,035 | 0.00\% |  |
| Chase Bank | CD | 11/24/13 | 11/24/08 | 4.490\% | \$ | 99,953 |  | \$ | 99,953 | 0.00\% |  |
| Busey Bank | CD | 01/15/10 | 05/20/09 | 1.250\% | \$ | - |  | \$ | 250,000 | -100.00\% | Maturity |
| Busey Bank | CD | 02/14/10 | 05/20/09 | 1.250\% | \$ | - |  | \$ | 250,000 | -100.00\% | Maturity |
| Busey Bank | CD | 03/16/10 | 05/20/09 | 1.400\% | \$ | - |  | \$ | 250,000 | -100.00\% | Maturity |
| Busey Bank | CD | 04/16/10 | 07/13/09 | 2.340\% | \$ | 438,039 |  | \$ | 438,039 | 0.00\% |  |
| Busey Bank | CD | 05/12/10 | 08/12/09 | 1.750\% | \$ | 438,579 |  | \$ | 438,579 | 0.00\% |  |
| Busey Bank | CD | 06/15/10 | 09/11/09 | 1.750\% | \$ | 437,500 |  | \$ | 437,500 | 0.00\% |  |
| Busey Bank | CD | 07/17/10 | 10/17/09 | 1.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 08/16/10 | 11/16/09 | 1.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 09/10/10 | 12/10/09 | 1.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 10/10/10 | 12/10/09 | 1.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 11/10/10 | 12/10/09 | 1.340\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 12/10/10 | 12/10/09 | 1.340\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 01/16/11 | 12/16/09 | 1.340\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Smith Barney | CD | 11/23/10 | 11/16/05 | 4.850\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |  |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |  |
| Smith Barney | CD | 12/05/14 | 12/05/07 | 5.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 02/04/11 | 02/04/09 | 2.500\% | \$ | 69,000 |  | \$ | 69,000 | 0.00\% |  |
| Smith Barney | CD | 02/06/12 | 02/06/09 | 3.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 04/16/12 | 04/14/09 | 3.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 11/07/11 | 11/06/09 | 1.750\% | \$ | 104,000 |  | \$ | 104,000 | 0.00\% |  |
| Smith Barney | CD | 06/10/11 | 12/11/09 | 1.350\% | \$ | 102,000 |  | \$ | 102,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/12/13 | 12/12/08 | 4.850\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/10/13 | 12/10/08 | 4.750\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/30/11 | 12/30/08 | 3.650\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/20/11 | 12/19/08 | 3.750\% | \$ | - |  | \$ | 100,000 | -100.00\% | FDIC Takeover |
| Stifel, Nicolaus | CD | 05/28/13 | 05/27/09 | 3.350\% | \$ | 245,000 |  | \$ | 245,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/30/14 | 06/29/09 | 4.000\% | \$ | 95,000 |  | \$ | 95,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/15/10 | 06/18/09 | 1.050\% | \$ | 245,000 |  | \$ | 245,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/27/11 | 06/26/09 | 2.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 09/04/12 | 09/02/09 | 2.500\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Edward Jones | CD | 03/05/12 | 09/04/09 | 1.950\% | \$ | 249,000 |  | \$ | 249,000 | 0.00\% |  |
| Edward Jones | CD | 08/31/12 | 08/31/09 | 2.050\% | \$ | 249,000 |  | \$ | 249,000 | 0.00\% |  |
| Edward Jones | CD | 09/10/12 | 09/09/09 | 2.150\% | \$ | 249,000 |  | \$ | 249,000 | 0.00\% |  |
| Edward Jones | CD | 09/03/13 | 09/03/09 | 2.600\% | \$ | 246,000 |  | \$ | 246,000 | 0.00\% |  |
| Morgan Stanley | CD | 06/30/11 | 06/30/08 | 4.300\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Morgan Stanley | CD | 01/03/11 | 12/31/08 | 3.000\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Morgan Stanley | CD | 01/03/11 | 12/31/08 | 3.000\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Morgan Stanley | CD | 01/24/11 | 01/23/09 | 2.200\% | \$ | - |  | \$ | 92,000 | -100.00\% | FDIC Takeover |
| Morgan Stanley | CD | 12/27/11 | 06/24/09 | 2.500\% | \$ | 247,000 |  | \$ | 247,000 | 0.00\% |  |
| Morgan Stanley | CD | 12/27/10 | 06/24/09 | 1.500\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Morgan Stanley | CD | 10/28/11 | 10/28/09 | 2.000\% | \$ | 200,000 |  | \$ | 200,000 | 0.00\% |  |
| Morgan Stanley | CD | 10/28/11 | 10/28/09 | 1.950\% | \$ | 179,000 |  | \$ | 179,000 | 0.00\% |  |
| Morgan Stanley | CD | 11/14/11 | 11/13/09 | 1.950\% | \$ | 247,000 |  | \$ | 247,000 | 0.00\% |  |
| Morgan Stanley | CD | 02/06/12 | 11/06/09 | 2.000\% | \$ | 247,000 |  | \$ | 247,000 | 0.00\% |  |
| Morgan Stanley | CD | 11/07/11 | 11/06/09 | 1.950\% | \$ | 247,000 |  | \$ | 247,000 | 0.00\% |  |
| Morgan Stanley | CD | 06/29/12 | 12/30/09 | 2.000\% | \$ | 198,000 |  | \$ | 198,000 | 0.00\% |  |
| Morgan Stanley | CD | 07/16/12 | 01/15/10 | 1.900\% | \$ | 112,000 |  | \$ | - | 100.00\% | Purchase |
| Subtotal, CD's |  |  |  |  | \$ | 9,258,531 | 30.88\% | \$ | 10,182,204 | -9.07\% |  |


|  | Type of | Maturity | Date |  | 03/31/10 | \% | 12/31/09 | \% Increase | Reason for |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution | Investment | Date | Purchased | Yield | \$ Market | Portfolio | \$ Market | (Decrease) | Change |
| Morgan Stanley | US Govt, Agency,Tstrip | 5/15/11 | 05/26/04 | 4.310\% | 661,201 |  | 661,201 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 7/6/10 | 11/22/06 | 4.500\% | 166,227 |  | 166,227 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 1/30/14 | 05/15/09 | 5.000\% | 596,750 |  | 596,750 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 11/24/14 | 01/27/09 | 3.210\% | 489,677 |  | 489,677 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLB | 10/22/10 | 09/25/07 | 4.375\% | 261,485 |  | 261,485 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,Tstrip | 11/15/16 | 11/17/08 | 4.220\% | 1,499,809 |  | 1,499,809 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 2/15/10 | 06/29/09 | 3.875\% | - |  | 177,751 | -100.00\% | Maturity |
| Morgan Stanley | US Govt, Agency,FHLB | 12/9/14 | 12/09/09 | 2.000\% | - |  | 950,000 | -100.00\% | Called |
| Smith Barney | US Govt, Agency, GNMA | 10/20/23 | 11/26/93 | 6.500\% | 10,017 |  | 10,668 | -6.11\% | Principal Payment |
| Smith Barney | US Govt, Agency, GNMA | 11/20/23 | 11/26/93 | 6.500\% | 990 |  | 1,006 | -1.60\% | Principal Payment |
| Smith Barney | US Govt, Agency,FHLM | 3/15/13 | 05/24/04 | 5.750\% | 705,816 |  | 705,816 | 0.00\% |  |
| Smith Barney | US Govt, Agency,FHLM | 7/15/10 | 05/24/04 | 4.480\% | 691,229 |  | 691,229 | 0.00\% |  |
| Smith Barney | US Govt, Agency,FICO | 6/27/11 | 05/25/04 | 4.680\% | 667,408 |  | 667,408 | 0.00\% |  |
| Smith Barney | US Govt, Agency,FICO | 5/30/12 | 05/25/04 | 4.900\% | 688,650 |  | 688,650 | 0.00\% |  |
| Smith Barney | US Govt, Agency, Tstrip | 11/15/14 | 11/16/09 | 2.005\% | 949,502 |  | 949,502 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FNMA | 10/12/22 | 10/12/07 | 5.500\% | 1,020,940 |  | 1,020,940 | 0.00\% |  |
| Edward Jones | US Govt, Agency,TNote | 4/30/11 | 05/19/06 | 4.875\% | 444,891 |  | 444,891 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FHLMC | 5/15/26 | 05/25/06 | 6.000\% | 423,551 |  | 423,551 | 0.00\% |  |
| Edward Jones | US Govt, Agency,TVA | 10/15/23 | 10/17/08 | 5.000\% | 1,376,403 |  | 1,376,403 | 0.00\% |  |
| Edward Jones | US Govt, Agency,TVA | 5/15/29 | 05/21/09 | 4.500\% | 960,970 |  | 960,970 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FHLB | 1/14/14 | 01/14/09 | 2.850\% | 687,413 |  | 687,413 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FHLMC | 9/15/19 | 09/03/09 | 4.150\% | 41,000 |  | 41,000 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FICO | 9/26/19 | 05/11/09 |  | 144,902 |  | 144,902 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 10/29/27 | 11/02/07 | 5.250\% | 458,418 |  | 458,418 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 11/5/27 | 11/09/07 | 5.250\% | 214,260 |  | 214,260 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 12/24/27 | 12/28/07 | 5.250\% | 1,186,128 |  | 1,186,128 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 2/11/28 | 02/15/08 | 4.750\% | 181,332 |  | 181,332 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 2/25/28 | 02/29/08 | 5.000\% | 929,813 |  | 929,813 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,Tstrip | 11/15/12 | 06/06/08 | 3.020\% | 280,857 |  | 280,857 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,Tstrip | 11/15/18 | 12/01/08 | 3.550\% | 293,164 |  | 293,164 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 4/15/24 | 04/30/09 | 3.500\% | 188,562 |  | 188,562 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 10/15/19 | 10/16/09 | 3.000\% | 225,000 |  | 225,000 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 12/15/19 | 12/24/09 | 3.000\% | 155,000 |  | 155,000 | 0.00\% |  |
| Subtotal, U.S. Govt. |  |  |  |  | \$ 16,601,365 | - 55.36\% | \$ 17,729,783 | -6.36\% |  |


|  | Type of | Maturity | Date |  |  | 03/31/10 | \% |  | 12/31/09 | \% Increase | Reason for |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution | Investment | Date | Purchased | Yield |  | arket | Portfolio |  | ket | (Decrease) | Change |
| Morgan Stanley | MM | n/a | n/a | 0.170\% | \$ | 587 |  | \$ | 111,927 | -99.48\% | Interest, 1 maturity, 2 purchases, check issued to City for \$1.246 M |
| Edward Jones | MM | n/a | n/a | 0.010\% | \$ | 239,096 |  | \$ | 201,866 | 18.44\% | Investment Interest |
| Smith Barney | MM | n/a | n/a | 0.070\% | \$ | 5,091 |  | \$ | 102,827 | -95.05\% | Investment Interest, check issued to City for \$102,827 |
| Stifel, Nicolaus | MM |  |  | 0.050\% | \$ | 27,728 |  | \$ | 35,097 | -21.00\% | Investment Interest, 1 maturity, check issued to City for $\$ 141,873$ |
| IL Metropolitan Investment Fund | US Govt Pool Fund |  |  | 0.500\% | \$ | 254,830 |  | \$ | 253,382 | 0.57\% | Investment Interest |
| Illinois Funds-Money Market | Govt. Pool, IL Funds | n/a | n/a | 0.106\% | \$ | 57,009 |  | \$ | 149,916 | -61.97\% | $\$ 3.28$ M Tfr to Busey, <br> Revenue Payments |
| Illinois Funds-E Pay Account | Govt. Pool, IL Funds | n/a | n/a | 0.106\% | \$ | 22,671 |  | \$ | 35,767 | -36.61\% | \$87,000 Tfr to Busey, Credit Card Payments |
| Busey Bank | Savings | n/a | n/a | 0.100\% | \$ | 3,520,040 |  | \$ | 1,444,396 | 143.70\% | Tfr from IL Funds, Tfr From Brokerage Accounts, Normal Bill Paying |
| Subtotal, MM, IPTIP, \& Savings |  |  |  |  | \$ | 4,127,053 | 13.76\% | \$ | 2,335,177 | 76.73\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  | \$ | 29,986,950 | 100.00\% | \$ | 30,247,164 | -0.86\% |  |

