TO: Mayor Prussing Members, Urbana City Council<br>FROM: Ronald Eldridge, City Comptroller<br>RE: Quarterly Investment Report for Quarter Ended December 31, 2009<br>DATE: February 15, 2010

The City's investment policy requires that a quarterly investment report be submitted to the City Council. Attached please find the city's investment report as of December 31, 2009.

Two last 2 columns report any changes in investments and cash accounts during the quarter. The total amount invested decreased $\$ 3.2$ million to a total of $\$ 33,419,474$. About $\$ 2.3$ million of this decrease is normal for this quarter since the City receives a significant property tax payment near the end of June that will be used to pay salary and expenses during the next few quarters. The balance of $\$ 900,000$ decrease is a result of the city's declining sales and income tax revenue in the General Fund. The average yield is $4.2 \%$ on fixed investments (CD's and U.S. Treasury) and $0.1 \%$ on short-term money market and savings investments (last quarter returns were 4.0 and $0.2 \%$ respectively). The average outstanding length of maturity time for the fixed investments is 6.0 years. I have purchased a few U.S. securities that mature in approximately 20 years, in order to obtain a higher yield. These securities can be sold if needed to.

This portfolio of city investment's is not affected by the market changes in the stock market since this portfolio has no investments in the stock market. However, the City's three employee pension funds have $45 \%$ to $60 \%$ of their assets invested in the stock market. The stock market has had a return for the $1^{\text {st }} 6$ months of this fiscal year of $+17 \%$, which is approximately $1 / 2$ of the losses incurred in FY08 and 09 . If the stock market does not continue to show positive market gains over the next 24 months, the City will be required to increase the amounts contributed to these pension funds dramatically.

The City's investment portfolio at December 31, 2009 complies and is in accordance with State laws and the City's investment policies that were approved on November 15, 1999.

|  | Type of | Maturity | Date |  |  | 12/31/09 | \% |  | 99/30/09 | \% Increase | Reason for |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution | Investment | Date | Purchased | Yield |  | \$ Market | Portfolio |  | Market | (Decrease) | Change |
| Central IL Bank | CD | 12/06/09 | 12/06/08 | 3.800\% | \$ | - |  | \$ | 246,714 | -100.00\% | Maturity |
| CIBM Bank | CD | 08/06/11 | 12/06/09 | 2.290\% | \$ | 233,000 |  | \$ | - | 100.00\% | Purchase |
| Regions Bank | CD | 03/05/13 | 09/05/09 | 3.200\% | \$ | 102,164 |  | \$ | 101,35 | 0.80\% | Accrued Interest |
| National City | CD | 01/09/10 | 01/09/08 | 4.640\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Centrue Bank | CD | 05/30/11 | 05/30/09 | 2.390\% | \$ | 100,574 |  | \$ | 100,574 | 0.00\% |  |
| Chase Bank | CD | 11/23/10 | 11/23/07 | 4.630\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Freestar Bank | CD | 01/23/10 | 02/23/09 | 2.720\% | \$ | 100,359 |  | \$ | 100,359 | 0.00\% |  |
| First Federal | CD | 11/29/09 | 11/29/08 | 2.580\% | \$ | - |  | \$ | 98,978 | -100.00\% | Maturity |
| First Federal | CD | 11/29/10 | 11/29/09 | 1.000\% | \$ | 100,035 |  | \$ | - | 100.00\% | Purchase |
| Chase Bank | CD | 11/24/13 | 11/24/08 | 4.490\% | \$ | 99,953 |  | \$ | 99,953 | 0.00\% |  |
| Busey Bank | CD | 12/10/09 | 12/15/08 | 3.200\% | \$ | - |  | \$ | 1,000,000 | -100.00\% | Maturity |
| Busey Bank | CD | 10/17/09 | 05/20/09 | 1.250\% | \$ | - |  | \$ | 250,000 | -100.00\% | Maturity |
| Busey Bank | CD | 11/16/09 | 05/20/09 | 1.250\% | \$ | - |  | \$ | 250,000 | -100.00\% | Maturity |
| Busey Bank | CD | 12/16/09 | 05/20/09 | 1.250\% | \$ | - |  | \$ | 250,000 | -100.00\% | Maturity |
| Busey Bank | CD | 01/15/10 | 05/20/09 | 1.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 02/14/10 | 05/20/09 | 1.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 03/16/10 | 05/20/09 | 1.400\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Busey Bank | CD | 04/16/10 | 07/13/09 | 2.340\% | \$ | 438,039 |  | \$ | 438,039 | 0.00\% |  |
| Busey Bank | CD | 05/12/10 | 08/12/09 | 1.750\% | \$ | 438,579 |  | \$ | 438,579 | 0.00\% |  |
| Busey Bank | CD | 06/15/10 | 09/11/09 | 1.750\% | \$ | 437,500 |  | \$ | 437,500 | 0.00\% |  |
| Busey Bank | CD | 07/17/10 | 10/17/09 | 1.250\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 08/16/10 | 11/16/09 | 1.250\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 09/10/10 | 12/10/09 | 1.250\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 10/10/10 | 12/10/09 | 1.250\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 11/10/10 | 12/10/09 | 1.340\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 12/10/10 | 12/10/09 | 1.340\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 01/16/11 | 12/16/09 | 1.340\% | \$ | 250,000 |  | \$ | - | 100.00\% | Purchase |
| Smith Barney | CD | 11/23/10 | 11/16/05 | 4.850\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 12/07/09 | 11/29/06 | 4.750\% | \$ | - |  | \$ | 96,000 | -100.00\% | Maturity |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |  |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |  |
| Smith Barney | CD | 10/30/09 | 10/23/07 | 4.700\% | \$ | - |  | \$ | 96,000 | -100.00\% | Maturity |
| Smith Barney | CD | 12/05/14 | 12/05/07 | 5.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 06/13/11 | 06/06/08 | 4.150\% | \$ | - |  | \$ | 96,000 | -100.00\% | Bank-FDIC |
| Smith Barney | CD | 02/04/11 | 02/04/09 | 2.500\% | \$ | 69,000 |  | \$ | 69,000 | 0.00\% |  |
| Smith Barney | CD | 02/06/12 | 02/06/09 | 3.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 04/16/12 | 04/14/09 | 3.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 11/07/11 | 11/06/09 | 1.750\% | \$ | 104,000 |  | \$ | - | 100.00\% | Purchase |
| Smith Barney | CD | 06/30/11 | 12/11/09 | 1.350\% | \$ | 102,000 |  | \$ | - | 100.00\% | Purchase |
| Stifel, Nicolaus | CD | 12/14/09 | 06/13/07 | 5.150\% | \$ | - |  | \$ | 100,000 | -100.00\% | Maturity |
| Stifel, Nicolaus | CD | 12/12/13 | 12/12/08 | 4.850\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/10/13 | 12/10/08 | 4.750\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/30/11 | 12/30/08 | 3.650\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/20/11 | 12/19/08 | 3.750\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 05/28/13 | 05/27/09 | 3.350\% | \$ | 245,000 |  | \$ | 245,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/30/14 | 06/29/09 | 4.000\% | \$ | 95,000 |  | \$ | 95,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/15/10 | 06/18/09 | 1.050\% | \$ | 245,000 |  | \$ | 245,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/27/11 | 06/26/09 | 2.250\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 09/04/12 | 09/02/09 | 2.500\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Edward Jones | CD | 12/07/09 | 12/06/07 | 4.550\% | \$ | - |  | \$ | 99,000 | -100.00\% | Maturity |
| Edward Jones | CD | 03/05/12 | 09/04/09 | 1.950\% | \$ | 249,000 |  | \$ | 249,000 | 0.00\% |  |
| Edward Jones | CD | 08/31/12 | 08/31/09 | 2.050\% | \$ | 249,000 |  | \$ | 249,000 | 0.00\% |  |
| Edward Jones | CD | 09/10/12 | 09/09/09 | 2.150\% | \$ | 249,000 |  | \$ | 249,000 | 0.00\% |  |
| Edward Jones | CD | 09/03/13 | 09/03/09 | 2.600\% | \$ | 246,000 |  | \$ | 246,000 | 0.00\% |  |
| Morgan Stanley | CD | 12/21/09 | 12/10/07 | 4.350\% | \$ | - |  | \$ | 97,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 12/18/09 | 12/10/07 | 4.500\% | \$ | - |  | \$ | 97,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 12/28/09 | 12/17/07 | 4.400\% | \$ | - |  | \$ | 97,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 06/30/11 | 06/30/08 | 4.300\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Morgan Stanley | CD | 10/23/09 | 10/20/08 | 3.500\% | \$ | - |  | \$ | 241,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 10/29/09 | 10/20/08 | 3.650\% | \$ | - |  | \$ | 241,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 10/29/09 | 10/20/08 | 3.650\% | \$ | - |  | \$ | 241,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 10/29/09 | 10/20/08 | 3.600\% | \$ | - |  | \$ | 241,000 | -100.00\% | Maturity |
| Morgan Stanley | CD | 01/03/11 | 12/31/08 | 3.000\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Morgan Stanley | CD | 01/03/11 | 12/31/08 | 3.000\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Morgan Stanley | CD | 01/24/11 | 01/23/09 | 2.200\% | \$ | 92,000 |  | \$ | 92,000 | 0.00\% |  |
| Morgan Stanley | CD | 12/27/11 | 06/24/09 | 2.500\% | \$ | 247,000 |  | \$ | 247,000 | 0.00\% |  |
| Morgan Stanley | CD | 12/27/10 | 06/24/09 | 1.500\% | \$ | 250,000 |  | \$ | 250,000 | 0.00\% |  |
| Morgan Stanley | CD | 10/28/11 | 10/28/09 | 2.000\% | \$ | 200,000 |  |  |  | 100.00\% | Purchase |
| Morgan Stanley | CD | 10/28/11 | 10/28/09 | 1.950\% | \$ | 179,000 |  |  |  | 100.00\% | Purchase |
| Morgan Stanley | CD | 11/14/11 | 11/13/09 | 1.950\% | \$ | 247,000 |  |  |  | 100.00\% | Purchase |
| Morgan Stanley | CD | 02/06/12 | 11/06/09 | 2.000\% | \$ | 247,000 |  |  |  | 100.00\% | Purchase |
| Morgan Stanley | CD | 11/07/11 | 11/06/09 | 1.950\% | \$ | 247,000 |  |  |  | 100.00\% | Purchase |
| Morgan Stanley | CD | 06/29/12 | 12/30/09 | 2.000\% | \$ | 198,000 |  |  |  | 100.00\% | Purchase |
| Subtotal, CD's |  |  |  |  | \$ | 10,182,204 | 33.66\% | \$ | 10,412,049 | -2.21\% |  |


|  | Type of | Maturity | Date |  | 12/31/09 | \% | 09/30/09 | \% Increase | Reason for |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution | Investment | Date | Purchased | Yield | \$ Market | Portfolio | \$ Market | (Decrease) | Change |
| Morgan Stanley | US Govt, Agency, FICO | 11/2/09 | 11/03/93 | 7.010\% | - |  | 197,275 | -100.00\% | Maturity |
| Morgan Stanley | US Govt, Agency, FICO | 11/11/09 | 11/03/93 | 7.010\% | - |  | 105,581 | -100.00\% | Maturity |
| Morgan Stanley | US Govt, Agency,Tstrip | 5/15/11 | 05/26/04 | 4.310\% | 661,201 |  | 661,201 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 7/6/10 | 11/22/06 | 4.500\% | 166,227 |  | 166,227 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 11/3/09 | 05/14/07 | 4.750\% | - |  | 634,569 | -100.00\% | Maturity |
| Morgan Stanley | US Govt, Agency,FHLM | 1/30/14 | 05/15/09 | 5.000\% | 596,750 |  | 596,750 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 11/24/14 | 01/27/09 | 3.210\% | 489,677 |  | 489,677 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLB | 10/22/10 | 09/25/07 | 4.375\% | 261,485 |  | 261,485 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,Tstrip | 11/15/16 | 11/17/08 | 4.220\% | 1,499,809 |  | 1,499,809 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLM | 2/15/10 | 06/29/09 | 3.875\% | 177,751 |  | 177,751 | 0.00\% |  |
| Morgan Stanley | US Govt, Agency,FHLB | 12/9/14 | 12/09/09 | 2.000\% | 950,000 |  | - | 100.00\% | Purchase |
| Smith Barney | US Govt, Agency, GNMA | 10/20/23 | 11/26/93 | 6.500\% | 10,668 |  | 12,412 | -14.05\% | Principal Payment |
| Smith Barney | US Govt, Agency, GNMA | 11/20/23 | 11/26/93 | 6.500\% | 1,006 |  | 1,022 | -1.58\% | Principal Payment |
| Smith Barney | US Govt, Agency,FHLM | 3/15/13 | 05/24/04 | 5.750\% | 705,816 |  | 705,816 | 0.00\% |  |
| Smith Barney | US Govt, Agency,FHLM | 7/15/10 | 05/24/04 | 4.480\% | 691,229 |  | 691,229 | 0.00\% |  |
| Smith Barney | US Govt, Agency,FICO | 6/27/11 | 05/25/04 | 4.680\% | 667,408 |  | 667,408 | 0.00\% |  |
| Smith Barney | US Govt, Agency,FICO | 5/30/12 | 05/25/04 | 4.900\% | 688,650 |  | 688,650 | 0.00\% |  |
| Smith Barney | US Govt, Agency, Tstrip | 11/15/09 | 11/16/05 | 4.046\% | - |  | 949,354 | -100.00\% | Maturity |
| Smith Barney | US Govt, Agency, Tstrip | 11/15/14 | 11/16/09 | 2.005\% | 949,502 |  | - | 100.00\% | Purchase |
| Edward Jones | US Govt, Agency,FNMA | 10/12/22 | 10/12/07 | 5.500\% | 1,020,940 |  | 1,020,940 | 0.00\% |  |
| Edward Jones | US Govt, Agency, TNote | 4/30/11 | 05/19/06 | 4.875\% | 444,891 |  | 444,891 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FHLMC | 5/15/26 | 05/25/06 | 6.000\% | 423,551 |  | 423,551 | 0.00\% |  |
| Edward Jones | US Govt, Agency,TVA | 10/15/23 | 10/17/08 | 5.000\% | 1,376,403 |  | 1,376,403 | 0.00\% |  |
| Edward Jones | US Govt, Agency,TVA | 5/15/29 | 05/21/09 | 4.500\% | 960,970 |  | 960,970 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FHLB | 1/14/14 | 01/14/09 | 2.850\% | 687,413 |  | 687,413 | 0.00\% |  |
| Edward Jones | US Govt, Agency,FHLMC | 9/15/19 | 09/03/09 | 4.150\% | 41,000 |  | 41,000 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FICO | 9/26/19 | 05/11/09 |  | 144,902 |  | 144,902 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 10/29/27 | 11/02/07 | 5.250\% | 458,418 |  | 458,418 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 11/5/27 | 11/09/07 | 5.250\% | 214,260 |  | 214,260 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 12/24/27 | 12/28/07 | 5.250\% | 1,186,128 |  | 1,186,128 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 2/11/28 | 02/15/08 | 4.750\% | 181,332 |  | 181,332 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,FNMA | 2/25/28 | 02/29/08 | 5.000\% | 929,813 |  | 929,813 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 6/15/23 | 06/06/08 | 5.000\% | - |  | 219,344 | -100.00\% | Called |
| Stifel, Nicolaus | US Govt, Agency,Tstrip | 11/15/12 | 06/06/08 | 3.020\% | 280,857 |  | 280,857 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency,Tstrip | 11/15/18 | 12/01/08 | 3.550\% | 293,164 |  | 293,164 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 4/15/24 | 04/30/09 | 3.500\% | 188,562 |  | 188,562 | 0.00\% |  |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 10/15/19 | 10/16/09 | 3.000\% | 225,000 |  | - | 100.00\% | Purchase |
| Stifel, Nicolaus | US Govt, Agency, FHLMC | 12/15/19 | 12/24/09 | 3.000\% | 155,000 |  | - | 100.00\% | Purchase |
| Subtotal, U.S. Govt. |  |  |  |  | \$ 17,729,783 | 58.62\% | \$ 17,558,164 | 0.98\% |  |


|  | Type of | Maturity | Date |  |  | 12/31/09 | \% | 09/30/09 | \% Increase | Reason for |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution | Investment | Date | Purchased | Yield |  | Market | Portfolio | \$ Market | (Decrease) | Change |
| Morgan Stanley | MM | n/a | n/a | 0.200\% |  | \$ 111,927 |  | \$ 124,306 | -9.96\% | Interest, Various <br> Maturities and Purchases with net (\$75,0000) |
| Edward Jones | MM | n/a | n/a | 0.010\% |  | \$ 201,866 |  | \$ 10,084 | 1901.85\% | Investment Interest and Maturities |
| Smith Barney | MM | n/a | n/a | 0.200\% |  | \$ 102,827 |  | \$ 4,801 | 2041.83\% | Investment Interest, Various Maturities and Purchases |
| Stifel, Nicolaus | MM |  |  | 0.050\% |  | \$ 35,097 |  | \$ 22,937 | 53.01\% | Investment Interest |
| IL Metropolitan Investment Fund | US Govt Pool Fund |  |  | 0.600\% |  | \$ 253,382 |  | \$ 253,039 | 0.14\% | Investment Interest |
| Illinois Funds-Money Market | Govt. Pool, IL Funds | n/a | n/a | 0.121\% |  | \$ 149,916 |  | \$ 446,217 | -66.40\% | \$3.36 M Tfr to Busey, Revenue Payments |
| Illinois Funds-E Pay Account | Govt. Pool, IL Funds | n/a | n/a | 0.121\% |  | \$ 35,767 |  | 9,293 | 284.88\% | \$26,000 Tfr to Busey, Credit Card Payments |
| Busey Bank | Savings | n/a | n/a | 0.060\% |  | \$ 1,444,396 |  | \$ 4,578,921 | -68.46\% | Tfr from IL Funds, Normal Bill Paying |
| Subtotal, MM, IPTIP, \& Savings |  |  |  |  |  | \$ 2,335,177 | 7.72\% | \$ 5,449,598 | -57.15\% |  |
|  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  | \$ 30,247,164 | 100.00\% | \$ 33,419,811 | -9.49\% |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Submitted by: Ronald Eldridge, Comptroller |  |  |  |  |  |  |  |  |  |  |

