TO: Mayor Prussing<br>Members, Urbana City Council<br>FROM: Ronald Eldridge, City Comptroller<br>RE: Quarterly Investment Report for Quarter Ended March 31, 2009<br>DATE: April 14, 2009

The City's investment policy requires that a quarterly investment report be submitted to the City Council. Attached please find the city's investment report as of March 31, 2009.

Two last 2 columns report any changes in investments and cash accounts during the quarter. The total amount invested decreased $\$ 211,156$ million to a total of $\$ 31,512,059$. This decrease is normal for this quarter since at this time of the year the timing of revenues is less than expenses so cash will be drawn down. It will be replaced later in the year when property taxes are received. The average yield is $4.0 \%$ on fixed investments (CD's and U.S. Treasury) and $0.3 \%$ on short-term money market and savings investments (last quarter returns were 4.5 and $0.5 \%$ respectively). The average outstanding length of maturity time for the fixed investments is 5.7 years. I have purchased a few U.S. securities that mature in approximately 20 years, in order to obtain a higher yield. These securities can be sold if needed to.

There has been a dramatic drop in interest rates being paid on investments, especially short-term and money market accounts, due to the federal government trying to jump start the economy. Our short-term money market account that the city holds money to pay weekly bills has dropped to $0.23 \%$. In order to try to earn as much as possible, I have been spending considerable time in attempting to project cash needs so that the City can invest some of our short-term money in 30 , 60 , and 90 day CD's at an average rate around $1-1.5 \%$, as available cash will allow.

This portfolio of city investment's has not been affected by the recent stock market decline since this portfolio has no investments in the stock market. However, the stock market decline has dramatically impacted the City's three employee pension funds as the Police Pension and Fire Pension Funds have $45 \%$ of their assets invested in the stock market and I.M.R.F. has 60\%). While employee pensions are not threatened (these are guaranteed by law and money has already been accumulated to pay these pensions), if the stock market does not rebound within the 2-3 years, the City will be required to increase the amounts contributed to these pension funds dramatically. Even given a stock market rebound within this time, I now estimate that pension costs will increase $15-20 \%$ over the next 3 years. This equates to an approximate additional \$850,000 annually from the City's budget.

The City's investment portfolio at March 31, 2009 complies and is in accordance with State laws and the City's investment policies that were approved on November 15, 1999.

| Institution | Type of Investment | Maturity Date | Date <br> Purchased | Yield |  | $\begin{aligned} & 03 / 31 / 09 \\ & \$ \text { Market } \end{aligned}$ | \% <br> Portfolio |  | $\begin{aligned} & 12 / 31 / 08 \\ & \$ \text { Market } \end{aligned}$ | \% Increase Reason for <br> (Decrease) Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Central IL Bank | CD | 12/06/09 | 12/06/08 | 3.800\% | \$ | 242,055 |  | \$ | 239,840 | 0.92\% |
| Regions Bank | CD | 09/05/09 | 07/08/08 | 3.340\% | \$ | 99,151 |  | \$ | 98,322 | 0.84\% Accrued Interest |
| National City | CD | 01/09/10 | 01/09/08 | 4.640\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Centrue Bank | CD | 05/30/09 | 04/30/08 | 3.370\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |
| Chase Bank | CD | 11/23/10 | 11/23/07 | 4.630\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Freestar Bank | CD | 02/23/09 | 11/23/07 | 4.420\% | \$ | - |  | \$ | 95,000 | -100.00\% Maturity |
| Freestar Bank | CD | 01/23/10 | 02/23/09 | 2.720\% | \$ | 97,000 |  | \$ | - | 100.00\% Purchase |
| First Federal | CD | 11/29/09 | 11/29/08 | 2.580\% | \$ | 97,500 |  | \$ | 97,500 | 0.00\% |
| Chase Bank | CD | 11/24/13 | 11/24/08 | 4.490\% | \$ | 99,953 |  | \$ | 99,953 | 0.00\% |
| Busey Bank | CD | 03/15/09 | 12/15/08 | 2.230\% | \$ | - |  | \$ | 1,000,000 | -100.00\% Maturity |
| Busey Bank | CD | 12/10/09 | 12/15/08 | 3.200\% | \$ | 1,000,000 |  | \$ | 1,000,000 | 0.00\% |
| Busey Bank | CD | 04/14/09 | 12/15/08 | 2.230\% | \$ | 1,000,000 |  | \$ | 1,000,000 | 0.00\% |
| Busey Bank | CD | 02/13/09 | 12/15/08 | 1.990\% | \$ | - |  | \$ | 1,000,000 | -100.00\% Maturity |
| Busey Bank | CD | 01/14/09 | 12/15/08 | 1.490\% | \$ | - |  | \$ | 1,000,000 | -100.00\% Maturity |
| Busey Bank | CD | 04/14/09 | 01/14/09 | 2.230\% | \$ | 500,000 |  | \$ | - | 100.00\% Purchase |
| Busey Bank | CD | 05/14/09 | 02/13/09 | 1.490\% | \$ | 1,003,271 |  |  |  | 100.00\% Purchase |
| Busey Bank | CD | 05/14/09 | 03/15/09 | 0.750\% | \$ | 750,000 |  |  |  | 100.00\% Purchase |
| Busey Bank | CD | 05/20/09 | 02/19/09 | 1.490\% | \$ | 1,500,000 |  |  |  | 100.00\% Purchase |
| Busey Bank | CD | 06/13/09 | 03/15/09 | 1.240\% | \$ | 750,000 |  |  |  | 100.00\% Purchase |
| Smith Barney | CD | 11/23/10 | 11/16/05 | 4.850\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Smith Barney | CD | 12/07/09 | 11/29/06 | 4.750\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |
| Smith Barney | CD | 04/01/09 | 09/17/07 | 4.900\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Smith Barney | CD | 10/30/09 | 10/23/07 | 4.700\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Smith Barney | CD | 12/05/14 | 11/27/07 | 5.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Smith Barney | CD | 06/13/11 | 06/06/08 | 4.150\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |
| Smith Barney | CD | 02/04/11 | 01/30/09 | 2.500\% | \$ | 69,000 |  | \$ | - | 100.00\% Purchase |
| Smith Barney | CD | 02/06/12 | 01/30/09 | 3.000\% | \$ | 96,000 |  | \$ | - | 100.00\% Purchase |
| Stifel, Nicolaus | CD | 08/31/09 | 09/01/04 | 3.855\% | \$ | 92,050 |  | \$ | 92,050 | 0.00\% |
| Stifel, Nicolaus | CD | 06/22/09 | 12/22/06 | 4.900\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Stifel, Nicolaus | CD | 12/14/09 | 06/13/07 | 5.150\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Stifel, Nicolaus | CD | 12/12/13 | 12/12/08 | 4.850\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Stifel, Nicolaus | CD | 12/10/13 | 12/10/08 | 4.750\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |
| Stifel, Nicolaus | CD | 12/22/11 | 12/22/08 | 3.750\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Stifel, Nicolaus | CD | 12/30/11 | 12/30/08 | 3.650\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Stifel, Nicolaus | CD | 06/20/11 | 12/19/08 | 3.750\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Edward Jones | CD | 07/13/09 | 07/11/07 | 5.200\% | \$ | 94,000 |  | \$ | 94,000 | 0.00\% |
| Edward Jones | CD | 12/07/09 | 12/06/07 | 4.550\% | \$ | 99,000 |  | \$ | 99,000 | 0.00\% |
| Edward Jones | CD | 12/07/09 | 12/07/07 | 4.550\% | \$ | 99,000 |  | \$ | 99,000 | 0.00\% |
| Merrill Lynch | CD | 12/21/09 | 12/10/07 | 4.350\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |
| Merrill Lynch | CD | 12/18/09 | 12/10/07 | 4.500\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |
| Merrill Lynch | CD | 12/28/09 | 12/17/07 | 4.400\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |
| Merrill Lynch | CD | 07/13/09 | 12/31/07 | 4.250\% | \$ | 91,000 |  | \$ | 91,000 | 0.00\% |
| Merrill Lynch | CD | 01/12/09 | 12/31/07 | 4.200\% | \$ | - |  | \$ | 92,000 | -100.00\% Maturity |
| Merrill Lynch | CD | 06/30/11 | 06/16/08 | 4.300\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |
| Merrill Lynch | CD | 10/23/09 | 10/20/08 | 3.500\% | \$ | 241,000 |  | \$ | 241,000 | 0.00\% |
| Merrill Lynch | CD | 10/29/09 | 10/20/08 | 3.650\% | \$ | 241,000 |  | \$ | 241,000 | 0.00\% |
| Merrill Lynch | CD | 10/29/09 | 10/20/08 | 3.650\% | \$ | 241,000 |  | \$ | 241,000 | 0.00\% |
| Merrill Lynch | CD | 10/29/09 | 10/20/08 | 3.600\% | \$ | 241,000 |  | \$ | 241,000 | 0.00\% |
| Merrill Lynch | CD | 01/03/11 | 12/22/08 | 3.000\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |
| Merrill Lynch | CD | 01/03/11 | 12/17/08 | 3.000\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |
| Merrill Lynch | CD | 01/24/11 | 01/12/09 | 2.200\% | \$ | 92,000 |  | \$ | - | 100.00\% Purchase |
| Subtotal, CD's |  |  |  |  | \$ | 11,086,981 | 35.18\% | \$ | 9,413,666 | 17.78\% |

Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Edward Jones Edward Jones Edward Jones Edward Jones Edward Jones Edward Jones Edward Jones Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus

| US Govt, Agency, FICO | 6/27/09 | 11/03/93 | 7.000\% | 171,438 | 171,438 | 0.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US Govt, Agency, FICO | 11/2/09 | 11/03/93 | 7.010\% | 190,786 | 190,786 | 0.00\% |
| US Govt, Agency, FICO | 11/11/09 | 11/03/93 | 7.010\% | 102,064 | 102,064 | 0.00\% |
| US Govt, Agency,Tstrip | 5/15/09 | 05/26/04 | 3.800\% | 590,418 | 590,418 | 0.00\% |
| US Govt, Agency,Tstrip | 5/15/11 | 05/26/04 | 4.310\% | 621,472 | 621,472 | 0.00\% |
| US Govt, Agency,FHLM | 5/28/13 | 11/23/04 | 4.250\% | - | 497,635 | -100.00\% Called |
| US Govt, Agency,FHLM | 7/6/10 | 11/22/06 | 4.500\% | 163,976 | 163,976 | 0.00\% |
| US Govt, Agency,FHLM | 11/3/09 | 05/14/07 | 4.750\% | 639,650 | 639,650 | 0.00\% |
| US Govt, Agency,FHLM | 11/24/14 | 01/26/09 | 3.210\% | 499,215 |  | 100.00\% Purchase |
| US Govt, Agency,FHLB | 10/22/10 | 09/25/07 | 4.375\% | 255,625 | 255,625 | 0.00\% |
| US Govt, Agency,Tstrip | 11/15/16 | 11/17/08 |  | 1,392,653 | 1,392,653 | 0.00\% |
| US Govt, Agency, GNMA | 10/20/23 | 11/26/93 | 6.500\% | 12,532 | 13,869 | -9.64\% Principal Payments |
| US Govt, Agency, GNMA | 11/20/23 | 11/26/93 | 6.500\% | 1,084 | 1,136 | -4.59\% Principal Payments |
| US Govt, Agency,FHLM | 3/15/13 | 05/24/04 | 5.750\% | 671,168 | 671,168 | 0.00\% |
| US Govt, Agency,FHLM | 7/15/10 | 05/24/04 | 4.480\% | 659,785 | 659,785 | 0.00\% |
| US Govt, Agency,FICO | 6/27/11 | 05/25/04 | 4.680\% | 637,217 | 637,217 | 0.00\% |
| US Govt, Agency,FICO | 5/30/12 | 05/25/04 | 4.900\% | 656,047 | 656,047 | 0.00\% |
| US Govt, Agency, Tstrip | 11/15/09 | 11/16/05 | 4.046\% | 918,660 | 918,660 | 0.00\% |
| US Govt, Agency T/Note | 1/31/09 | 06/24/08 | 4.875\% | - | 140,189 | -100.00\% Maturity |
| US Govt, Agency,FHLM | 5/15/30 | 05/28/04 | 5.000\% | 999,790 | 999,790 | 0.00\% |
| US Govt, Agency,FNMA | 10/12/22 | 10/12/07 | 5.500\% | 1,005,940 | 1,005,940 | 0.00\% |
| US Govt, Agency,Tstrip | 8/15/09 | 12/05/05 | 4.200\% | 794,925 | 794,925 | 0.00\% |
| US Govt, Agency,TNote | 4/30/11 | 05/19/06 | 4.875\% | 438,264 | 438,264 | 0.00\% |
| US Govt, Agency,FHLMC | 5/15/26 | 05/19/06 | 6.000\% | 421,227 | 421,227 | 0.00\% |
| US Govt, Agency,TVA | 10/15/23 | 10/17/08 | 5.000\% | 1,417,000 | 1,417,000 | 0.00\% |
| US Govt, Agency,FHLB | 1/14/14 | 01/14/09 | 2.850\% | 690,000 |  | 100.00\% Purchase |
| US Govt, Agency,FICO | 5/11/09 | 06/06/07 | 5.030\% | 122,277 | 122,277 | 0.00\% |
| US Govt, Agency,FNMA | 8/14/23 | 10/01/07 | 6.000\% | 125,079 | 125,079 | 0.00\% |
| US Govt, Agency,FNMA | 10/29/27 | 11/02/07 | 5.250\% | 456,693 | 456,693 | 0.00\% |
| US Govt, Agency,FNMA | 11/5/27 | 11/09/07 | 5.250\% | 213,454 | 213,454 | 0.00\% |
| US Govt, Agency,FNMA | 12/24/27 | 12/28/07 | 5.250\% | 1,182,372 | 1,182,372 | 0.00\% |
| US Govt, Agency,FNMA | 2/11/28 | 02/15/08 | 4.750\% | 180,679 | 180,679 | 0.00\% |
| US Govt, Agency,FNMA | 2/25/28 | 02/29/08 | 5.000\% | 921,795 | 921,795 | 0.00\% |
| US Govt, Agency, FHLMC | 6/15/23 | 06/06/08 | 5.000\% | 216,029 | 216,029 | 0.00\% |
| US Govt, Agency,Tstrip | 11/15/12 | 06/06/08 | 3.020\% | 259,887 | 259,887 | 0.00\% |
| US Govt, Agency,Tstrip | 11/15/18 | 11/28/08 | 3.550\% | 296,710 | 296,710 | 0.00\% |
|  |  |  |  | 17,925,911 | 17,375,909 | 3.17\% |


| Institution | Type of Investment | Maturity Date | Date <br> Purchased | Yield | $\begin{aligned} & \text { 03/31/09 } \\ & \text { \$ Market } \end{aligned}$ |  | \% <br> Portfolio | $\begin{aligned} & \text { 12/31/08 } \\ & \text { \$ Market } \end{aligned}$ |  | \% Increase <br> (Decrease) | Reason for Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Merrill Lynch | MM | n/a | n/a | 0.040\% | \$ | 5,503 |  | \$ | 18,228 |  | Investment interest and purchase |
| Edward Jones | MM | n/a | n/a | 0.010\% | \$ | 40,485 |  | \$ | 694,431 | -94.17\% | Purchase \$690,000 investment, rec'd investment interest |
| Smith Barn | MM | n/a | n/a | 0.055\% | \$ | ,42 |  | \$ |  | -77.87 | Investment interest and purchase |
|  |  |  |  |  |  |  |  |  |  |  | Investment interest and purchase |
| Stifel, Nicolaus | MM |  |  | 0.050\% | \$ | 82,371 |  | \$ | 45,152 | $82.43$ | and purchase <br> Transferred \$356000 |
| IL Metropolitan Investment Fund | US Govt Pool Fund |  |  | 0.250\% | \$ | 783 |  | \$ | 356,651 | -99.78\% | to Busey |
| Illinois Funds-Money Market | Govt. Pool, IL Funds | n/a | n/a | 0.401\% | \$ | 2,696 |  | \$ | 661,415 | $-99.59 \%$ | Revenue from State, $\$ 4.3 \mathrm{M}$ tfr to Busey Closed Account- |
| Illinois Funds-Prime Funds | Govt. Pool, IL Funds | n/a | n/a | 0.000\% | \$ | - |  | \$ | 764 | -100.00\% | \% Transferred to Busey $\$ 104,000$ Tfr to |
| Illinois Funds-E Pay Account | Govt. Pool, IL Funds | n/a | n/a | 0.401\% | \$ | 4,261 |  | \$ | 40,647 | -89.52\% | Busey |
|  |  |  |  |  |  |  |  |  |  |  | Normal Bill Paying, \$4.4 M Tfr from IL Funds, \$1.5 M CD |
| Busey Bank | Savings | n/a | n/a | 0.310\% | \$ | 2,357,644 |  | \$ | 3,091,844 | -23.75\% | purchase |
| Subtotal, MM, IPTIP, \& Savings |  |  |  |  | \$ | 2,499,167 | 7.93\% | \$ | 4,933,640 | -49.34\% |  |
| TOTALS |  |  |  |  | \$ | 31,512,059 | 100.00\% | \$ | 31,723,215 | -0.67\% |  |

