TO: Mayor Prussing Members, Urbana City Council<br>FROM: City Comptroller<br>RE: Quarterly Investment Report for Quarter Ended December 31, 2008<br>DATE: January 31, 2009

The City's investment policy requires that a quarterly investment report be submitted to the City Council. Attached please find the city's investment report as of December 31, 2008.

Two last 2 columns report any changes in investments and cash accounts during the quarter. The total amount invested decreased approximately $\$ 2.3$ million to a total of $\$ 31,723,215$. This decrease is normal for this quarter and the next quarter since at this time of the year the timing of revenues is less than expenses so cash will be drawn down. It will be replaced later in the year when property taxes are received. The average yield is $4.5 \%$ on fixed investments (CD's and U.S. Treasury) and $0.5 \%$ on short-term money market and savings investments (last quarter returns were 4.8 and $1.9 \%$ respectively). The average outstanding length of maturity time for the fixed investments is 6.1 years. I have purchased a few U.S. securities that mature in approximately 20 years, in order to obtain a higher yield. These securities can easily be sold if ever need to be.

There has been a dramatic drop in interest rates being paid on investments, especially short-term and money market accounts, due to the federal government trying to jump start the economy. Our short-term money market account that the city holds money to pay weekly bills has dropped to $0.14 \%$. In order to try to earn as much as possible, I have been investing our short-term money in 30, 60, and 90 day CD's at an average rate around $2 \%$, as available cash will allow.

This portfolio of city investment's has not been affected much by the recent stock market decline since this portfolio has no investments in the stock market. However, the stock market decline has dramatically impacted the City's three employee pension funds as the Police Pension and Fire Pension Funds have $45 \%$ of their assets invested in the stock market and I.M.R.F. has 60\%). While employee pensions are not threatened (these are guaranteed by law and money has already been accumulated to pay these pensions), if the stock market does not rebound within the 2-3 years, the City will be required to increase the amounts contributed to these pension funds dramatically. Even given a stock market rebound within this time, I now estimate that pension costs will increase $15-20 \%$ over the next 3 years. This equates to an approximate additional $\$ 850,000$ annually.

The City's investment portfolio at September 30, 2008 complies and is in accordance with State laws and the City's investment policies that were approved on November 15, 1999.

| Institution | Type of Investment | Maturity Date | Date <br> Purchased | Yield |  | 12/31/08 <br> \$ Market | $\begin{gathered} \text { \% } \\ \text { Portfolio } \end{gathered}$ |  | $\begin{aligned} & \text { 09/30/08 } \\ & \$ \text { Market } \end{aligned}$ | \% Increase <br> (Decrease) | Reason for Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Central IL Bank | CD | 12/06/08 | 12/06/06 | 4.720\% | \$ | - |  | \$ | 108,566 | -100.00\% | Maturity |
| Central IL Bank | CD | 12/06/09 | 12/06/08 | 3.800\% | \$ | 239,840 |  | \$ | - | 100.00\% | Purchase |
| Regions Bank | CD | 09/05/09 | 07/08/08 | 3.340\% | \$ | 98,322 |  | \$ | 97,500 | 0.84\% | Accrued Interest |
| National City | CD | 01/09/10 | 01/09/08 | 4.640\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Centrue Bank | CD | 05/30/09 | 04/30/08 | 3.370\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |  |
| Chase Bank | CD | 11/23/10 | 11/23/07 | 4.630\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Freestar Bank | CD | 02/23/09 | 11/23/07 | 4.420\% | \$ | 95,000 |  | \$ | 95,000 | 0.00\% |  |
| First Federal | CD | 11/29/08 | 11/30/07 | 4.670\% | \$ | - |  | \$ | 96,000 | -100.00\% | Maturity |
| First Federal | CD | 11/29/09 | 11/29/08 | 2.580\% | \$ | 97,500 |  | \$ | - | 100.00\% | Purchase |
| Chase Bank | CD | 11/24/13 | 11/24/08 | 4.490\% | \$ | 99,953 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 03/15/09 | 12/15/08 | 2.230\% | \$ | 1,000,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 12/10/09 | 12/15/08 | 3.200\% | \$ | 1,000,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 04/14/09 | 12/15/08 | 2.230\% | \$ | 1,000,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 02/13/09 | 12/15/08 | 1.990\% | \$ | 1,000,000 |  | \$ | - | 100.00\% | Purchase |
| Busey Bank | CD | 01/14/09 | 12/15/08 | 1.490\% | \$ | 1,000,000 |  | \$ | - | 100.00\% | Purchase |
| Smith Barney | CD | 11/23/10 | 11/16/05 | 4.850\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 12/07/09 | 11/29/06 | 4.750\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |  |
| Smith Barney | CD | 07/13/10 | 07/06/07 | 5.300\% | \$ | 50,000 |  | \$ | 50,000 | 0.00\% |  |
| Smith Barney | CD | 04/01/09 | 09/17/07 | 4.900\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 10/30/09 | 10/23/07 | 4.700\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 12/05/14 | 11/27/07 | 5.000\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Smith Barney | CD | 06/13/11 | 06/06/08 | 4.150\% | \$ | 96,000 |  | \$ | 96,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 08/31/09 | 09/01/04 | 3.855\% | \$ | 92,050 |  | \$ | 92,050 | 0.00\% |  |
| Stifel, Nicolaus | CD | 06/22/09 | 12/22/06 | 4.900\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/14/09 | 06/05/07 | 5.150\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |  |
| Stifel, Nicolaus | CD | 12/12/13 | 12/12/08 | 4.850\% | \$ | 100,000 |  | \$ | - | 100.00\% | Purchase |
| Stifel, Nicolaus | CD | 12/10/13 | 12/10/08 | 4.750\% | \$ | 98,000 |  | \$ | - | 100.00\% | Purchase |
| Stifel, Nicolaus | CD | 12/22/11 | 12/22/08 | 3.750\% | \$ | 100,000 |  | \$ | - | 100.00\% | Purchase |
| Stifel, Nicolaus | CD | 12/30/11 | 12/30/08 | 3.650\% | \$ | 100,000 |  | \$ | - | 100.00\% | Purchase |
| Stifel, Nicolaus | CD | 06/20/11 | 12/19/08 | 3.750\% | \$ | 100,000 |  | \$ | - | 100.00\% | Purchase |
| Edward Jones | CD | 12/24/08 | 12/24/03 | 3.750\% | \$ | - |  | \$ | 98,000 | -100.00\% | Maturity |
| Edward Jones | CD | 12/26/08 | 12/26/03 | 3.750\% | \$ | - |  | \$ | 98,000 | -100.00\% | Maturity |
| Edward Jones | CD | 07/13/09 | 07/11/07 | 5.200\% | \$ | 94,000 |  | \$ | 94,000 | 0.00\% |  |
| Edward Jones | CD | 12/07/09 | 12/06/07 | 4.550\% | \$ | 99,000 |  | \$ | 99,000 | 0.00\% |  |
| Edward Jones | CD | 12/07/09 | 12/07/07 | 4.550\% | \$ | 99,000 |  | \$ | 99,000 | 0.00\% |  |
| Merrill Lynch | CD | 12/22/08 | 12/11/06 | 4.800\% | \$ | - |  | \$ | 100,000 | -100.00\% | Maturity |
| Merrill Lynch | CD | 12/22/08 | 12/11/06 | 4.800\% | \$ | - |  | \$ | 100,000 | -100.00\% | Maturity |
| Merrill Lynch | CD | 12/21/09 | 12/10/07 | 4.350\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |  |
| Merrill Lynch | CD | 12/18/09 | 12/10/07 | 4.500\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |  |
| Merrill Lynch | CD | 12/28/09 | 12/17/07 | 4.400\% | \$ | 97,000 |  | \$ | 97,000 | 0.00\% |  |
| Merrill Lynch | CD | 07/13/09 | 12/31/07 | 4.250\% | \$ | 91,000 |  | \$ | 91,000 | 0.00\% |  |
| Merrill Lynch | CD | 01/12/09 | 12/31/07 | 4.200\% | \$ | 92,000 |  | \$ | 92,000 | 0.00\% |  |
| Merrill Lynch | CD | 06/30/11 | 06/16/08 | 4.300\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |  |
| Merrill Lynch | CD | 10/23/09 | 10/20/08 | 3.500\% | \$ | 241,000 |  | \$ | - | 100.00\% | Purchase |
| Merrill Lynch | CD | 10/29/09 | 10/20/08 | 3.650\% | \$ | 241,000 |  | \$ | - | 100.00\% | Purchase |
| Merrill Lynch | CD | 10/29/09 | 10/20/08 | 3.650\% | \$ | 241,000 |  | \$ | - | 100.00\% | Purchase |
| Merrill Lynch | CD | 10/29/09 | 10/20/08 | 3.600\% | \$ | 241,000 |  | \$ | - | 100.00\% | Purchase |
| Merrill Lynch | CD | 01/03/11 | 12/22/08 | 3.000\% | \$ | 98,000 |  | \$ | - | 100.00\% | Purchase |
| Merrill Lynch | CD | 01/03/11 | 12/22/08 | 3.000\% | \$ | 98,000 |  | \$ | - | 100.00\% | Purchase |
| Subtotal, CD's |  |  |  |  | \$ | 9,413,666 | 29.67\% | \$ | 2,918,116 | 222.59\% |  |

Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Merrill Lynch Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Smith Barney Edward Jones Edward Jones Edward Jones Edward Jones Edward Jones Edward Jones Edward Jones Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus Stifel, Nicolaus

| Investment | Date | Purchased | Yield |
| :---: | :---: | :---: | :---: |
| US Govt, Agency, FICO | $6 / 27 / 09$ | $11 / 03 / 93$ | $7.000 \%$ |
| US Govt, Agency, FICO | $11 / 2 / 09$ | $11 / 03 / 93$ | $7.010 \%$ |
| US Govt, Agency, FICO | $11 / 11 / 09$ | $11 / 03 / 93$ | $7.010 \%$ |
| US Govt, Agency,TNote | $11 / 15 / 08$ | $07 / 03 / 02$ | $4.750 \%$ |
| US Govt, Agency,Tstrip | $5 / 15 / 09$ | $05 / 26 / 04$ | $3.800 \%$ |
| US Govt, Agency,Tstrip | $5 / 15 / 11$ | $05 / 26 / 04$ | $4.310 \%$ |
| US Govt, Agency,FHLM | $5 / 28 / 13$ | $11 / 23 / 04$ | $4.250 \%$ |
| US Govt, Agency,FHLM | $7 / 6 / 10$ | $11 / 22 / 06$ | $4.500 \%$ |
| US Govt, Agency,FHLM | $10 / 15 / 08$ | $05 / 14 / 07$ | $5.125 \%$ |
| US Govt, Agency,FHLM | $11 / 3 / 09$ | $05 / 14 / 07$ | $4.750 \%$ |
| US Govt, Agency,FHLB | $10 / 22 / 10$ | $09 / 25 / 07$ | $4.375 \%$ |
| US Govt, Agency,Tstrip | $11 / 15 / 16$ | $11 / 17 / 08$ |  |
| US Govt, Agency, GNMA | $10 / 20 / 23$ | $11 / 26 / 93$ | $6.500 \%$ |
| US Govt, Agency, GNMA | $11 / 20 / 23$ | $11 / 26 / 93$ | $6.500 \%$ |
| US Govt, Agency,FHLM | $3 / 15 / 13$ | $05 / 24 / 04$ | $5.750 \%$ |
| US Govt, Agency,FHLM | $7 / 15 / 10$ | $05 / 24 / 04$ | $4.480 \%$ |
| US Govt, Agency,FICO | $6 / 27 / 11$ | $05 / 25 / 04$ | $4.680 \%$ |
| US Govt, Agency,FICO | $5 / 30 / 12$ | $05 / 25 / 04$ | $4.900 \%$ |
| US Govt, Agency, Tstrip | $11 / 15 / 09$ | $11 / 16 / 05$ | $4.046 \%$ |
| US Govt, Agency T/Note | $1 / 31 / 09$ | $06 / 24 / 08$ | $4.875 \%$ |
| US Govt, Agency,FHLM | $5 / 15 / 30$ | $05 / 28 / 04$ | $5.000 \%$ |
| US Govt, Agency,FNMA | $10 / 12 / 22$ | $10 / 12 / 07$ | $5.500 \%$ |
| US Govt, Agency,Tstrip | $8 / 15 / 09$ | $12 / 05 / 05$ | $4.200 \%$ |
| US Govt, Agency,TNote | $4 / 30 / 11$ | $05 / 19 / 06$ | $4.875 \%$ |
| US Govt, Agency,FHLMC | $5 / 15 / 26$ | $05 / 19 / 06$ | $6.000 \%$ |
| US Govt, Agency,FHLMC | $12 / 15 / 12$ | $12 / 20 / 07$ | $4.500 \%$ |
| US Govt, Agency,TVA | $10 / 15 / 23$ | $10 / 17 / 08$ | $5.000 \%$ |
| US Govt, Agency,FICO | $11 / 30 / 08$ | $09 / 19 / 02$ | $9.800 \%$ |
| US Govt, Agency,FICO | $5 / 11 / 09$ | $06 / 06 / 07$ | $5.030 \%$ |
| US Govt, Agency, FHLMC | $11 / 15 / 11$ | $11 / 29 / 07$ | $4.500 \%$ |
| US Govt, Agency, FHLMC | $11 / 15 / 12$ | $11 / 29 / 07$ | $4.600 \%$ |
| US Govt, Agency,FNMA | $8 / 14 / 23$ | $10 / 01 / 07$ | $6.000 \%$ |
| US Govt, Agency,FNMA | $10 / 29 / 27$ | $11 / 02 / 07$ | $5.250 \%$ |
| US Govt, Agency,FNMA | $11 / 5 / 27$ | $11 / 09 / 07$ | $5.250 \%$ |
| US Govt, Agency,FNMA | $12 / 24 / 27$ | $12 / 28 / 07$ | $5.250 \%$ |
| US Govt, Agency,FNMA | $2 / 11 / 28$ | $02 / 15 / 08$ | $4.750 \%$ |
| US Govt, Agency,FNMA | $2 / 25 / 28$ | $02 / 29 / 08$ | $5.000 \%$ |
| US Govt, Agency, FHLMC | $6 / 15 / 23$ | $06 / 06 / 08$ | $5.000 \%$ |
| US Govt, Agency,Tstrip | $11 / 15 / 08$ | $06 / 06 / 08$ | $4.750 \%$ |
| US Govt, Agency,Tstrip | $11 / 15 / 12$ | $06 / 06 / 08$ | $3.020 \%$ |
| US Govt, Agency,Tstrip | $11 / 15 / 18$ | $11 / 28 / 08$ | $3.550 \%$ |
| US |  |  |  |
| US |  |  |  |

Portfolio \$ Market
171,438
190,786
102,064
-
590,418
621,472
497,635
163,976

639,650
255,625
1,392,65

13,869
1,136
671,168
659,785

## 656,047

918,660
140,189
999,790 794,925

421,227

$$
1,417,000
$$

122,277

435,654125,079

456,693
213,454
1,182,372
180,679
921,795
216,029
259,887
296,710

|  | 171,438 | 0.00\% |
| :---: | :---: | :---: |
|  | 190,786 | 0.00\% |
|  | 102,064 | 0.00\% |
|  | 1,262,013 | -100.00\% Maturity |
|  | 590,418 | 0.00\% |
|  | 621,472 | 0.00\% |
|  | 497,635 | 0.00\% |
|  | 163,976 | 0.00\% |
|  | 624,650 | -100.00\% Maturity |
|  | 639,650 | 0.00\% |
|  | 255,625 | 0.00\% |
| \$ | - | 100.00\% Purchase |
|  | 14,073 | -1.45\% Principal Payments |
|  | 1,153 | -1.43\% Principal Payments |
|  | 671,168 | 0.00\% |
|  | 659,785 | 0.00\% |
|  | 637,217 | 0.00\% |
|  | 656,047 | 0.00\% |
|  | 918,660 | 0.00\% |
|  | 140,189 | 0.00\% |
|  | 999,790 | 0.00\% |
|  | 1,005,940 | 0.00\% |
|  | 794,925 | 0.00\% |
|  | 438,264 | 0.00\% |
|  | 421,227 | 0.00\% |
|  | 435,654 | -100.00\% Called |
| \$ | - | 100.00\% Purchase |
|  | 198,068 | -100.00\% Maturity |
|  | 122,277 | 0.00\% |
|  | 250,630 | -100.00\% Called |
|  | 250,170 | -100.00\% Called |
|  | 125,079 | 0.00\% |
|  | 456,693 | 0.00\% |
|  | 213,454 | 0.00\% |
|  | 1,182,372 | 0.00\% |
|  | 180,679 | 0.00\% |
|  | 921,795 | 0.00\% |
|  | 216,029 | 0.00\% |
|  | 34,739 | -100.00\% Maturity |
|  | 259,887 | 0.00\% |
| \$ | - | 100.00\% Purchase |

$\begin{array}{ll}\text { \% Increase } & \text { Reason for } \\ \text { (Decrease) } & \text { Change }\end{array}$

Type of Investment

Maturity Date

Date Purchased Yield \$ Market
\% Increase Reason for (Decrease) Change

| $\begin{aligned} & \text { MM } \\ & \text { MM } \end{aligned}$ | $\begin{aligned} & \mathrm{n} / \mathrm{a} \\ & \mathrm{n} / \mathrm{a} \end{aligned}$ | $\begin{aligned} & \mathrm{n} / \mathrm{a} \\ & \mathrm{n} / \mathrm{a} \end{aligned}$ | $\begin{aligned} & 0.280 \% \\ & 0.920 \% \end{aligned}$ | \$ | $\begin{array}{r} 18,228 \\ 694,431 \end{array}$ |  |  | $\begin{array}{r} 487,446 \\ 1,419,785 \end{array}$ | $\begin{aligned} & -96.26 \% \\ & -51.09 \% \end{aligned}$ | Investment <br> Purchases <br> Purchases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | \$ |  |  |  |
|  |  |  |  |  |  |  | \$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  | Investment Interest, GNMA Principal |
| MM | n/a | n/a | 1.740\% | \$ | 24,508 |  | \$ | 10,303 | 137.87\% | Payments |
| MM |  |  | 1.010\% | \$ | 45,152 |  | \$ | 32,744 | 37.89\% | Investment interest, purchases |
| US Govt Pool Fund |  |  |  | \$ |  |  |  |  |  |  |
| US Govt Pool Fund |  |  | 0.660\% | S |  |  | \$ | 355,671 | 0.28 | State Payments, Interest. \$9.2 M Tfr |
| Govt. Pool, IL Funds | n/a | n/a | 0.505\% | \$ | 661,415 |  | \$ | 3,312,404 | -80.03\% | to Busey |
| Govt. Pool, IL Funds | n/a | n/a | 0.967\% | \$ | 764 |  | \$ | 2,895,945 | -99.97\% | \$2.9 M Tfr to IL Funds MM |
|  |  |  |  |  |  |  |  |  |  | Revenue Payments, Transfer to IL Funds |
| Govt. Pool, IL Funds | n/a | n/a | 0.505\% | \$ | 40,647 |  | \$ | 24,604 | 65.21\% | MM \$31.000 |
|  |  |  |  |  |  |  |  |  |  | Closed Acct to |
| Savings | n/a | $n / \mathrm{a}$ | n/a | \$ | - |  | \$ | 99,855 | -100.00\% | Purchase CD |
|  |  |  |  |  |  |  |  |  |  | Normal Bill Paying, \$9.2 M Tfr from IL Funds, \$5 M CD |
| Savings | n/a | $n / a$ | 0.300\% | \$ | 3,091,844 |  | \$ | 5,112,124 | -39.52\% | purchase |
|  |  |  |  | \$ | 4,933,640 | 15.55\% | \$ | 13,750,882 | -64.12\% |  |

