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M E M O R A N D U M
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TO: Chief Administrative Officer
Mayor Satterthwaite
Members, Urbana City Council
FROM: City Comptroller
RE: Quarterly Investment Report for Quarter Ended Dec. 31, 2004
DATE: January 28, 2005

The City's investment policy requires that a quarterly investment report be submitted to the City Council. Attached please find the city's investment report as of Dec. 31, 2004.

Two last 2 columns report any changes in investments and cash accounts during the quarter. Because interest rates on CD's and Treasuries increased this last quarter, I invested an additional \$3.5 million from the City's savings accounts. The average return on these new investments was $3.3 \%$ as contrasted to the $1.8 \%$ being earned on the savings accounts. Extra interest on the $\$ 3.5$ million will earn an additional \$69,000 over a 12 month period. Total cash and investments decreased $\$ 2.1$ million due to normal timing of bill paying and revenue receipts. This total can be expected to continue to decrease until June 2005.

The City's investment portfolio at December 31 , 2004 complies and is in accordance with the City's investment policies that were approved on November 15, 1999.

| Institution | Type of Investment | Maturity Date | Date <br> Purchased | Yield |  | $\begin{aligned} & 2 / 31 / 04 \\ & \text { Market } \\ & \hline \end{aligned}$ | \% Portfolio | $\begin{aligned} & 09 / 30 / 04 \\ & \text { \$ Market } \\ & \hline \end{aligned}$ |  | \% Increase Reason for <br> (Decrease) $\underline{\text { Change }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Central IL Bank | CD | 12/06/05 | 12/06/02 | 3.460\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Union Planters Bank | CD | 11/03/05 | 12/03/02 | 2.700\% | \$ | 102,700 |  | \$ | 102,700 | 0.00\% |
| Bank Illinois | CD | 12/02/05 | 12/02/02 | 2.750\% | \$ | 105,632 |  | \$ | 104,923 | 0.68\% Accrued interest |
| Smith Barney | CD | 10/11/06 | 10/10/01 | 5.000\% | \$ | 100,000 |  | \$ | 100,000 | 0.00\% |
| Smith Barney | CD | 06/16/06 | 06/10/04 | 3.000\% | \$ | 86,000 |  | \$ | 86,000 | 0.00\% |
| Smith Barney | CD | 06/23/06 | 06/10/04 | 3.050\% | \$ | 94,000 |  | \$ | 94,000 | 0.00\% |
| First Mid-Illinois Bank | CD | 11/29/04 | 11/19/02 | 3.200\% | \$ | - |  | \$ | 105,197 | -100.00\% Maturity |
| Stifel, Nicolaus | CD | 08/31/09 | 09/01/04 | 3.855\% | \$ | 82,630 |  | \$ | 82,630 | 0.00\% |
| Stifel, Nicolaus | CD | 12/18/18 | 12/12/03 | 3.500\% | \$ | 94,000 |  | \$ | 94,000 | 0.00\% |
| Edward Jones | CD | 05/23/05 | 05/23/01 | 5.400\% | \$ | 78,000 |  | \$ | 78,000 | 0.00\% |
| Edward Jones | CD | 11/22/04 | 11/20/02 | 2.250\% | \$ | - |  | \$ | 85,000 | -100.00\% Maturity |
| Edward Jones | CD | 05/27/05 | 11/29/02 | 2.500\% | \$ | 86,000 |  | \$ | 86,000 | 0.00\% |
| Edward Jones | CD | 12/24/08 | 12/24/03 | 3.750\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |
| Edward Jones | CD | 12/26/08 | 12/26/03 | 3.750\% | \$ | 98,000 |  | \$ | 98,000 | 0.00\% |
| Edward Jones | CD | 11/28/07 | 05/28/04 | 3.850\% | \$ | 95,000 |  | \$ | 95,000 | 0.00\% |
| Edward Jones | CD | 12/03/07 | 12/03/04 | 3.500\% | \$ | 99,000 |  | \$ | - | 100.00\% Purchase |
| Merrill Lynch | CD | 06/11/07 | 06/07/04 | 3.350\% | \$ | 69,000 |  | \$ | 69,000 | 0.00\% Purchase |
| Merrill Lynch | CD | 12/17/07 | 11/29/04 | 3.350\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Merrill Lynch | CD | 12/10/07 | 11/29/04 | 3.300\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Merrill Lynch | CD | 12/10/07 | 11/29/04 | 3.400\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Merrill Lynch | CD | 12/15/06 | 12/06/04 | 3.050\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Merrill Lynch | CD | 12/18/06 | 12/06/04 | 3.000\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Centrue Bank | CD | 11/24/07 | 11/23/04 | 3.230\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Main St. Bank and Trust | CD | 11/23/07 | 11/23/04 | 3.090\% | \$ | 100,000 |  | \$ | - | 100.00\% Purchase |
| Bank One | CD | 11/23/07 | 11/23/04 | 2.760\% | \$ | 97,000 |  | \$ | - | 100.00\% Purchase |
| Subtotal, CD's |  |  |  |  | \$ | 2,184,962 | 7.71\% | \$ | ,478,450 | 47.79\% |

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| US Govt, Agency, FICO | 02/08/05 | 11/03/93 | 6.390\% | \$ | 130,438 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US Govt, Agency, FICO | 03/26/07 | 11/03/93 | 6.600\% | \$ | 232,289 |
| US Govt, Agency, FICO | 09/26/07 | 11/03/93 | 6.640\% | \$ | 222,467 |
| US Govt, Agency, FICO | 12/27/07 | 11/03/93 | 6.750\% | \$ | 150,368 |
| US Govt, Agency, FICO | 03/07/08 | 11/03/93 | 6.770\% | \$ | 114,834 |
| US Govt, Agency, FICO | 06/27/09 | 11/03/93 | 7.000\% | \$ | 142,704 |
| US Govt, Agency, FICO | 11/02/09 | 11/03/93 | 7.010\% | \$ | 157,940 |
| US Govt, Agency, FICO | 11/11/09 | 11/03/93 | 7.010\% | \$ | 84,463 |
| US Govt, Agency,TNote | 11/15/08 | 07/03/02 | 4.750\% | \$ | 1,305,475 |
| US Govt, Agency,TNote | 05/15/07 | 07/08/02 | 4.375\% | \$ | 1,292,187 |
| US Govt, Agency,FNMA | 11/18/11 | 05/13/04 | 4.000\% | \$ | 159,000 |
| US Govt, Agency,Tstrip | 05/15/09 | 05/26/04 | 3.800\% | \$ | 498,257 |
| US Govt, Agency,Tstrip | 05/15/11 | 05/26/04 | 4.310\% | \$ | 497,609 |
| US Govt, Agency,FHLM | 05/28/13 | 11/23/04 | 4.250\% | \$ | 491,507 |
| US Govt, Agency, FHLM | 02/15/23 | 11/30/93 | 6.200\% | \$ | 252,673 |
| US Govt, Agency, GNMA | 10/20/23 | 11/26/93 | 6.500\% | \$ | 48,769 |
| US Govt, Agency, GNMA | 11/20/23 | 11/26/93 | 6.500\% | \$ | 3,085 |
| US Govt, Agency,TNote | 11/15/05 | 07/01/02 | 5.750\% | \$ | 1,307,038 |
| US Govt, Agency,FHLM | 03/15/13 | 05/24/04 | 5.750\% | \$ | 515,696 |
| US Govt, Agency,FHLM | 07/15/10 | 05/24/04 | 4.480\% | \$ | 533,162 |
| US Govt, Agency,FICO | 06/27/11 | 05/25/04 | 4.680\% | \$ | 503,111 |
| US Govt, Agency,FICO | 05/30/12 | 05/25/04 | 4.900\% | \$ | 508,343 |
| US Govt, Agency,TNote | 05/15/06 | 07/03/02 | 4.625\% | \$ | 294,138 |
| US Govt, Agency,TNote | 11/15/04 | 07/05/02 | 2.980\% | \$ |  |
| US Govt, Agency,FICO | 06/06/07 | 09/12/02 | 9.000\% | \$ | 103,464 |
| US Govt, Agency,FICO | 12/27/05 | 09/19/02 | 9.600\% | \$ | 119,874 |
| US Govt, Agency,FICO | 03/07/06 | 09/19/02 | 9.650\% | \$ | 104,690 |
| US Govt, Agency,FICO | 11/30/08 | 09/19/02 | 9.800\% | \$ | 166,628 |
| US Govt, Agency,Tstrip | 05/15/14 | 05/17/04 | 5.050\% | \$ | - |
| US Govt, Agency,FHLM | 05/15/14 | 05/14/04 | 4.500\% | \$ | 212,930 |
| US Govt, Agency,FHLB | 11/02/07 | 11/18/04 | 3.375\% | \$ | 450,891 |
| US Govt, Agency,FHLB | 06/06/08 | 11/19/04 | 3.750\% | \$ | 452,255 |
| US Govt, Agency,FNMA | 05/28/09 | 11/19/04 | 4.290\% | \$ | 451,974 |
| US Govt, Agency,TNote | 11/15/07 | 11/29/04 | 3.000\% | \$ | 499,222 |
| US Govt, Agency,Tnote | 11/30/06 | 11/29/04 | 2.8750\% | \$ | 500,790 |


| Stifel, Nicolaus | US Govt, Agency,Tstrip | 11/15/09 | 12/07/04 | 3.500\% | \$ | 1,072,598 |  |  |  | 100.00\% Purchase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Edward Jones | US Govt, Agency,FHLM | 05/15/30 | 05/28/04 | 5.000\% | \$ | 970,000 |  | \$ | 970,000 | 0.00\% |
| Edward Jones | US Govt, Agency,FNMA | 12/15/09 | 12/15/04 | 3.000\% | \$ | 1,613,000 |  | \$ | - | 100.00\% Purchase |
| Subtotal, U.S. Govt. |  |  |  |  | \$ | 17,163,867 | 60.59\% | \$ | 14,053,881 | 22.13\% |
| Merrill Lynch | MM | n/a | n/a | n/a | \$ | 37 |  | \$ | 37 | 0.00\% |
| Edward Jones | MM | n/a | n/a | 0.790\% | \$ | 10,597 |  | \$ | 22,254 | Rec'd Inv. Interest, purchased inv. -52.38\% (partial) |
| Smith Barney | MM | n/a | n/a | 0.940\% | \$ | 46,496 |  | \$ | 15,953 | 191.47\% Investment Interest |
| Stifel, Nicolaus | MM |  |  | 0.580\% | \$ | 5,144 |  | \$ | 14,586 | Rec'd Inv. Interest, purchased inv. -64.73\% (partial) |
| IL Metropolitan Investment Fund | US Govt Pool Fund |  |  | 2.610\% | \$ | 2,061,468 |  | \$ | 2,061,468 | 0.00\% |
| Illinois Funds-Money Market | Govt. Pool, IL Funds | n/a | n/a | 1.903\% | \$ | 2,649,743 |  | \$ | 3,949,611 | State Payments, Interest, \$4M Tfr to -32.91\% Busey |
| Illinois Funds-Prime Funds | Govt. Pool, IL Funds | n/a | n/a | 2.000\% | \$ | 12,387 |  | \$ | 12,330 | 0.46\% Interest |
| Bank One | Savings | n/a | n/a | 1.480\% | \$ | 2,162,318 |  | \$ | 2,250,983 | Interest, \$97K CD <br> -3.94\% Purchase |
| Busey Bank | Savings | n/a | n/a | 1.480\% | \$ | 2,029,133 |  | \$ | 6,611,862 | Normal Bill Paying, Purchased Approx -69.31\% \$3.5 in Investments |
| Subtotal, MM, IPTIP, \& Savings |  |  |  |  | \$ | 8,977,321 | 31.69\% | \$ | 14,939,082 | -39.91\% |
| TOTALS |  |  |  |  | \$ 2 | 8,326,150 | 100.00\% \$ | \$ 30 | 0,471,413 | -7.04\% |

