



DEPARTMENT OF COMMUNITY DEVELOPMENT SERVICES

Economic Development Division

m e m o r a n d u m

TO: Laurel Lunt Prussing, Mayor
FROM: Elizabeth H. Tyler, FAICP, Director, Community Development Services
DATE: September 10, 2010
SUBJECT: Redevelopment Agreement with Archeorent LLC (506 East Anthony Drive – Creative Thermal Solutions)

Introduction and Background

The City of Urbana has been approached by Pedrag Hrnjak, the owner of Creative Thermal Solutions (CTS), regarding interest in constructing a research park consisting of up to five new buildings at 506 East Anthony Drive to complement their existing facilities. CTS is an air conditioning and refrigeration research and development company with commercial, industrial, and public sector clients. The seven year old company has expanded their current facilities several times and currently employs 30 people. The property, located near the northwest corner of Anthony Drive and Willow Road, is currently vacant and adjacent to the current CTS property. Mr. Hrnjak recently purchased the property, and has asked the City to enter into a redevelopment agreement (Exhibit A Draft Ordinance with Attached Agreement) in order to facilitate the project. As the property is located within Tax Increment Finance District 4, a TIF redevelopment agreement would be possible to assist in accomplishing the project.

The proposed project will consist of multiple phases including one new building as part of the initial phase and up to four additional buildings as part of future phases over the next five years. The proposed buildings range in size from approximately 17,800 square feet to 19,500 square feet. The total project cost is estimated at approximately \$10,000,000. The proposed project will house both an expansion of CTS and provide room for strategic partner tenants with facilities that could accommodate up to 150 additional employees. It is anticipated that a majority of the 150 additional jobs will be high-paying research and engineering related positions.

The project will be consistent with the planning framework established by the various City plans covering this area. The current zoning on the subject property is B-3 General Business. On August 18, 2010, the Urbana Zoning Board of Appeals approved a conditional use permit as part of ZBA Case 2010-C-01, which allows the proposed project in the B-3 zoning district and makes the proposed project consistent with the existing CTS property. The proposed use is also

consistent with surrounding uses, including APL Engineered Materials and Flex-N-Gate. Additionally, the Tax Increment Finance District #4 plan specifically identifies this property as a redevelopment site eligible for private development assistance.

Discussion

The attached ordinance approves a redevelopment agreement with Archeorent LLC for property located at 506 East Anthony Drive. (Exhibit B Location Map). Archeorent is the legal entity controlled by Mr. Hrnjak which owns the subject property. This agreement provides for City assistance through TIF 4 to help facilitate the redevelopment of an underutilized vacant site adjacent to the current CTS campus. The proposed project is a multi-phase project to be completed over a five year period. The initial phase is the first building to be built at an estimated cost of \$1,500,000. Preliminary site work for the initial phase is currently underway. The future phases include up to four additional buildings over the next five years. Mr. Hrnjak has indicated that CTS will hire an additional 10 employees immediately upon the completion of the first phase. Mr. Hrnjak also indicated that upon completion of the entire project, the new facilities will be able to accommodate up to 150 new employees, some employed by CTS and some by other tenants.

There are several items of note in the agreement. Archeorent has requested a rebate of 70% of incremental property taxes generated by the project for a period of 11 years. Section 4.1 of the agreement establishes the terms of the rebate, including a total rebate cap of \$1,400,000 over 11 years. It is important to note that this incentive is in the form of an annual rebate. As such, the developer must carry through on the proposed construction schedule, generate increment, and pay annual property taxes in order to collect any rebates. If the developer were to realize the full \$1,400,000 rebate, it is estimated that the City will recoup its investment in this development in approximately 13 to 14 years. In past redevelopment agreements, the City has generally offered between a 50% and 80% rebate over 10 years. This agreement fits within that range with an additional year being offered in consideration of the build-out term and the number of high quality jobs being generated by this project.

In addition to the annual TIF rebate, Archeorent has requested that the City accelerate proposed road work on Willow Road. Willow Road was scheduled to be resurfaced using TIF 4 funds as part of the Capital Improvement Plan in FY 11-12. While researching the feasibility of accelerating the road project, it was determined that the private development project qualified a portion of the Willow Road project for an Illinois Department of Transportation road grant program called the Economic Development Program (EDP), which would cover 50% of the road project costs. Section 4.2 of the agreement states that if the City receives EDP funding, the road project will be accelerated and will become a reconstruction project, as opposed to a simple resurfacing project. If the City does not receive EDP funding, the resurfacing would be completed per the Capital Improvement Plan no later than December 31, 2014. In either scenario, the road project costs would be funded by TIF 4.

As part of the analysis for this project, the Regional Planning Commission prepared an economic

impact report for the development project (Exhibit C Economic Impact). This report shows that **150 new jobs** directly attributable to the project will result in an estimated 36 additional indirect jobs and 84 additional induced jobs, for an estimated **270 total jobs** created as part of the project. Additionally, when completed, it is estimated that this project will result in over \$26,000,000 in annual economic output for the local economy.

Fiscal Impact

Both the costs and revenues associated with this redevelopment agreement will be realized by TIF 4. As has been mentioned above, the maximum TIF rebate to the developer over the life of the agreement is up to **\$1,400,000** over 11 years. Projections indicate that over the next 13 years (through the life of the TIF), TIF 4 will realize gross revenue of just over \$2,785,000, and net revenue of just over **\$1,385,000** after the \$1,400,000 rebate to the developer. Upon the sunset of the TIF district, it is estimated that the City will realize approximately **\$46,000** in annual tax revenue directly attributable to the project. If the developer were to realize the full \$1,400,000 rebate, it is estimated that the City would break-even on this agreement in approximately **13 to 14 years**.

As stated above, the redevelopment agreement obligates the City to complete the Willow Road project. While the road project has already been approved as part of the Capital Improvement Plan, the precise timing and funding for that project will be dependent on the EDP grant and will be funded by TIF 4 as part of a future year's budget.

Aside from the direct fiscal impact, the proposed job creation of 150 direct jobs will have a significant positive impact to the local economy.

Options

1. Approve the redevelopment agreement ordinance and budget amendment ordinance as presented
2. Approve the redevelopment agreement ordinance and budget amendment ordinance with changes. It should be noted that any changes will need to be agreed upon by the developer.
3. Deny the redevelopment agreement ordinance and budget amendment ordinance.

Recommendation

The positive fiscal impact, the prospect of substantial job creation, and facilitating the redevelopment of a vacant parcel indicates that this agreement is a benefit to the City and TIF 4.

Staff recommends that the City Council approve the attached redevelopment agreement ordinance as presented.

Prepared by:

Tom Carrino, Economic Development Manager

Attachments:

Exhibit A: Draft Ordinance with Agreement
Exhibit B: Location Map
Exhibit C: Economic Impact

Exhibit A

ORDINANCE NO. 2010-09-077

AN ORDINANCE APPROVING A REDEVELOPMENT AGREEMENT WITH ARCHEORENT
LLC
(506 East Anthony Drive – Creative Thermal Solutions)

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF
URBANA, ILLINOIS, as follows:

Section 1. That a Redevelopment Agreement Between the City of Urbana and Archeorent
LLC in substantially the form of the copy of said Agreement attached hereto, be and the same is
hereby approved.

Section 2. That the Mayor of the City of Urbana, Illinois, be and the same is hereby
authorized to execute and deliver and the City Clerk of the City of Urbana, Illinois, be and the same
is authorized to attest to said execution of said Assignment and Estoppel Certificate as so authorized
and approved for and on behalf of the City of Urbana, Illinois.

PASSED by the City Council this ____ day of _____, 2010.

AYES:

NAYS:

ABSTAINS:

Phyllis Clark, City Clerk

APPROVED by the Mayor this ____ day of _____, 2010.

Laurel Lunt Prussing, Mayor

DRAFT OF September 8, 2010

REDEVELOPMENT AGREEMENT

by and between the

CITY OF URBANA, CHAMPAIGN COUNTY, ILLINOIS

and

ARCHEORENT LLC

Dated as of _____, 2010

Document Prepared By:

**Kenneth N. Beth
Evans, Froehlich, Beth & Chamley
44 Main Street, Third Floor
Champaign, IL 61820**

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EXHIBIT LIST

EXHIBIT A Description of Property

REDEVELOPMENT AGREEMENT

THIS REDEVELOPMENT AGREEMENT (including any exhibits and attachments hereto, collectively, this “**Agreement**”) is made and entered into as of _____, 2010, but actually executed by each of the parties on the dates set forth beneath each of their respective signatures below, by and between the **City of Urbana, Champaign County, Illinois**, an Illinois municipal corporation (the “**City**”), and **Archeorent LLC**, an Illinois limited liability company (the “**Developer**”). This Agreement shall become effective upon the date of the last of the City and the Developer to so execute and deliver this Agreement to the other (the “**Effective Date**”).

RECITALS

WHEREAS, in accordance with and pursuant to the Tax Increment Allocation Redevelopment Act (65 ILCS 5/11-74.4-1 *et seq.*), as supplemented and amended (the “**TIF Act**”), including by the power and authority of the City as a home rule unit under Section 6 of Article VII of the Constitution of Illinois, the City Council of the City (the “**Corporate Authorities**”) did adopt a series of ordinances (Ordinance Nos. 2001-12-164, 2001-12-165 and 2001-12-166 on December 17, 2001) including as supplemented and amended (collectively, the “**TIF Ordinances**”); and

WHEREAS, under and pursuant to the TIF Act and the TIF Ordinances, the City designated the Cunningham Avenue Corridor Redevelopment Project Area (the “**Redevelopment Project Area**”) and approved the related redevelopment plan, as supplemented and amended (the “**Redevelopment Plan**”), including the redevelopment projects described in the Redevelopment Plan (collectively, the “**Redevelopment Projects**”); and

WHEREAS, as contemplated by the Redevelopment Plan and the Redevelopment Projects, the Developer proposes to develop the Property (as defined below) and to undertake (or cause to be undertaken) the Project (including related and appurtenant facilities as more fully defined below); and

WHEREAS, the Property (as defined below) is within the Redevelopment Project Area; and

WHEREAS, the Developer is unwilling to develop the Property (as defined below) and to undertake the Project (as defined below) without certain tax increment finance incentives from the City, which the City is willing to provide; and

WHEREAS, the City has determined that it is desirable and in the City’s best interests to assist the Developer in the manner set forth in this Agreement; and

NOW, THEREFORE, for and in consideration of the mutual covenants and agreements contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the City and the Developer hereby agree as follows:

ARTICLE I
DEFINITIONS

Section 1.1. Definitions. For purposes of this Agreement and unless the context clearly requires otherwise, the capitalized words, terms and phrases used in this Agreement shall have the meaning provided in the above Recitals and from place to place herein, including as follows:

“Annual Reimbursement Amounts” means, collectively, amounts to be reimbursed or paid to or as directed by the Developer from the Fund by the City under and pursuant to Section 4.1 of this Agreement.

“City Comptroller” means the City Comptroller of the City, or his or her designee.

“Completion Date” means January 10, 2011, the date on or before which the Initial Phase of the Project reaches substantial completion such that it is ready for occupancy, utilization and continuous operation as evidenced by the issuance of a certificate of occupancy by the City.

“Corporate Authorities” means the City Council of the City.

“Eligible Redevelopment Project Costs” means those costs paid and incurred in connection with the Project which are authorized to be reimbursed or paid from the Fund as provided in Section 5/11-74.4-3(q) of the TIF Act, including: (a) costs of studies, surveys, development of plans and specifications including but not limited to professional service costs for architectural, engineering, legal, financial, planning or other services; (b) site preparation, including clearing and grading of land; (c) costs of the construction of public works or improvements; and (d) up to 30% per year of interest costs incurred by the Developer related to the construction of the Project subject to the total cost limitations of such interest payments as set forth in subparagraph (D) of such Section, 5/11-74.4-3(q)(11).

“Fund” means, collectively, the “Special Tax Allocation Fund” for the Redevelopment Project Area established under Section 5/11-74.8 of the TIF Act and the TIF Ordinances.

“Incremental Property Taxes” means, net of all amounts required by operation of the TIF Act to be paid to other taxing districts, including as surplus, in each calendar year during the term of this Agreement, the portion of the ad valorem real estate taxes arising from levies upon the Property by taxing districts that is attributable to the increase in the equalized assessed value of the Property over the equalized assessed value of the property as of January 1, 2001 which, pursuant to the TIF Ordinances and Section 5/11-74.4-8(b) of the TIF Act, has been allocated to and when collected shall be paid to the City Comptroller for deposit by the City Comptroller into the Fund established to pay Eligible Redevelopment Project Costs and other redevelopment project costs as authorized under Section 5/11-74.4-3(q) of the TIF Act.

“Independent” or **“independent”**, when used with respect to any specified person, means such person who is in fact independent and is not connected with the City or the Developer as an officer, employee, partner, or person performing a similar function, and whenever it is provided in this Agreement that the opinion or report of any independent person shall be furnished, such person shall be appointed by the Developer and approved by the City, and such opinion or report shall state that the signer had read this definition and that the signer is independent within the meaning hereof.

“Initial Phase” means that part of the Project consisting of the construction upon the Property of at least one building containing not less than 17,000 square feet which is suitable for use to develop and test energy efficient products related to the heating and cooling industry.

“Project” means the construction in one or more phases upon the Property of up to five buildings containing between 17,000 to 19,500 square feet which are suitable for use to develop and test energy efficient products relating to the heating and cooling industry.

“Property” means, collectively, the real estate consisting of the parcel or parcels legally described on Exhibit A hereto, upon or within which the Project is to be undertaken and completed.

“Related Agreements” means all option, development, redevelopment, construction, financing, franchise, loan, ground lease and lease agreements, whether now or hereafter existing, executed by the Developer in connection with the Project.

“Requisition” means a request by the Developer for a payment or reimbursement of Eligible Redevelopment Project Costs pursuant to the procedures set forth in Article VI of this Agreement.

Section 1.2. Construction. This Agreement, except where the context by clear implication shall otherwise require, shall be construed and applied as follows:

- (a) definitions include both singular and plural.
- (b) pronouns include both singular and plural and cover all genders; and
- (c) headings of sections herein are solely for convenience of reference and do not constitute a part hereof and shall not affect the meaning, construction or effect hereof.
- (d) all exhibits attached to this Agreement shall be and are operative provisions of this Agreement and shall be and are incorporated by reference in the context of use where mentioned and referenced in this Agreement.

ARTICLE II **REPRESENTATIONS AND WARRANTIES**

Section 2.1. Representations and Warranties of the City. In order to induce the Developer to enter into this Agreement, the City hereby makes certain representations and warranties to the Developer, as follows:

(a) **Organization and Standing.** The City is a home rule municipality duly organized, validly existing and in good standing under the Constitution and laws of the State of Illinois.

(b) **Power and Authority.** The City has full power and authority to execute and deliver this Agreement and to perform all of its agreements, obligations and undertakings hereunder.

(c) **Authorization and Enforceability.** The execution, delivery and performance of this Agreement have been duly and validly authorized by all necessary action on the part of the City's Corporate Authorities. This Agreement is a legal, valid and binding obligation of the City, enforceable against the City in accordance with its terms, except to the extent that any and all financial obligations of the City under this Agreement shall be limited to the availability of such Incremental Property Taxes therefor as may be specified in this Agreement and that such enforceability may be further limited by laws, rulings and decisions affecting remedies, and by bankruptcy, insolvency, reorganization, moratorium or other laws affecting the enforceability of debtors' or creditors' rights, and by equitable principles.

(d) **No Violation.** Neither the execution nor the delivery of this Agreement or the performance of the City's agreements, obligations and undertakings hereunder will conflict with, violate or result in a breach of any of the terms, conditions, or provisions of any agreement, rule, regulation, statute, ordinance, judgment, decree, or other law by which the City may be bound.

(e) **Governmental Consents and Approvals.** No consent or approval by any governmental authority is required in connection with the execution and delivery by the City of this Agreement or the performance by the City of its obligations hereunder.

Section 2.2. Representations and Warranties of the Developer. In order to induce the City to enter into this Agreement, the Developer makes the following representations and warranties to the City:

(a) **Organization.** The Developer is a limited liability company duly organized, validly existing and in good standing under the laws of the State of Illinois.

(b) **Power and Authority.** The Developer has full power and authority to execute and deliver this Agreement and to perform all of its agreements, obligations and undertakings hereunder.

(c) **Authorization and Enforceability.** The execution, delivery and performance of this Agreement have been duly and validly authorized by all necessary action on the part of the Developer's members. This Agreement is a legal, valid and binding agreement, obligation and undertaking of the Developer, enforceable against the Developer in accordance with its terms, except to the extent that such enforceability may be limited by laws, rulings and decisions affecting remedies, and by bankruptcy, insolvency, reorganization, moratorium or other laws affecting the enforceability of debtors' or creditors' rights, and by equitable principles.

(d) **No Violation.** Neither the execution nor the delivery or performance of this Agreement will conflict with, violate or result in a breach of any of the terms, conditions, or provisions of, or constitute a default under, or (with or without the giving of notice or the passage of time or both) entitle any party to terminate or declare a default under any contract, agreement, lease, license or instrument or any rule, regulation, statute, ordinance, judicial decision, judgment, decree or other law to which the Developer is a party or by which the Developer or any of its assets may be bound.

(e) **Consents.** No consent or approval by any governmental authority or other person is required in connection with the execution and delivery by the Developer of this Agreement or the performance thereof by the Developer.

(f) **No Proceedings or Judgments.** There is no claim, action or proceeding now pending, or to the best of its knowledge, threatened, before any court, administrative or regulatory body, or governmental agency (1) to which the Developer is a party and (2) which will, or could, prevent the Developer's performance of its obligations under this Agreement.

(g) **Maintenance of Existence.** Subject to Section 9.9 of this Agreement, the Developer shall do or cause to be done all things necessary to preserve and keep in full force and effect its existence as a limited liability company.

Section 2.3. Related Agreements. Upon the request of the City, the Developer shall deliver true, complete and correct copies of all Related Agreements (redacted by the Developer to protect any confidential or proprietary information). The Developer represents and warrants to the City that such Related Agreements now executed and delivered are in full force and effect and have not been cancelled or terminated and that the Developer is not aware of any of its obligations under any of such existing Related Agreements required to be performed on or before the date hereof which have not been performed by the Developer or the other parties thereto.

Section 2.4. Disclaimer of Warranties. The City and the Developer acknowledge that neither has made any warranties to the other except as set forth in this Agreement. The City hereby disclaims any and all warranties with respect to the Property and the Project, express or implied, including, without limitation, any implied warranty of fitness for a particular purpose or merchantability or sufficiency of the Incremental Property Taxes for the purposes of this Agreement. Nothing has come to the attention of the Developer to question the assumptions or conclusions or other terms and provisions of any projections of Incremental Property Taxes, and the Developer assumes all risks in connection with the practical realization of any such projections of Incremental Property Taxes.

ARTICLE III
CONDITIONS PRECEDENT TO THE UNDERTAKINGS
ON THE PART OF THE DEVELOPER AND THE CITY

Section 3.1. Conditions Precedent. The undertakings on the part of the City as set forth in this Agreement are expressly contingent upon each of the following:

(1) The Developer shall obtain a conditional use permit for the use of the Property for the Project in accordance with the applicable Zoning Ordinance of the City.

(2) The Developer shall obtain approval of the final development plans for the Initial Phase of the Project in accordance with the codes, rules, regulations and ordinances of the City, it being understood that the City in its capacity as a municipal corporation has discretion to approve any such final development plans for any phase of the Project.

(3) The Developer shall have delivered to the City an itemized list of any and all estimated costs to complete the Initial Phase of the Project in a total amount of not less than \$1,500,000 (the “**Project Budget**”), in accordance with the final development plans approved by the City.

(4) The Developer shall have provided evidence, in a commercially reasonable form satisfactory to the City, of its ability to pay for the costs of the Initial Phase of the Project, as itemized in the Project Budget, with such evidence to include (i) an equity investment from the Developer of not less than \$-0-, together with (ii) loan proceeds provided to the Developer of not less than \$1,500,000, to pay such itemized costs in the Project Budget.

(5) The Developer shall have completed the Initial Phase of the Project on or before the Completion Date, subject only to delays caused by “force majeure,” such term being defined as causes which are outside the reasonable control of the parties as more fully described in Section 9.5 of this Agreement.

Section 3.2. Reasonable Efforts and Notice of Termination. The Developer shall use due diligence to timely satisfy the conditions set forth in Section 3.1 above within _____ () days of the Effective Date of this Agreement, but if such conditions are not so satisfied or waived by the City, then the City may terminate this Agreement by giving written notice thereof to the Developer. In the event of such termination, this Agreement shall be deemed null and void and of no force or effect and neither the City nor the Developer shall have any obligation or liability with respect thereto.

ARTICLE IV **CITY’S COVENANTS AND AGREEMENTS**

Section 4.1. City’s TIF Funded Financial Obligations. The City shall have the obligations set forth in this Section 4.1 relative to financing Eligible Redevelopment Project Costs in connection with the Project. Upon the submission to the City by the Developer of a Requisition for Eligible Redevelopment Project Costs incurred and paid and the approval thereof by the City in accordance with Article VI of this Agreement, the City, subject to the terms, conditions and limitation set forth in this Section 4.1 immediately below, agrees to reimburse the Developer, or to pay as directed by the Developer from the Fund such annual amounts (the “**Annual Reimbursement Amounts**”) related to Project upon the Property as follows:

(a) **Annual Amount.** Such Annual Reimbursement Amounts in connection with the Project in any one calendar year shall be equal to seventy percent (70%) of the Incremental Property Taxes actually received by the City in each such calendar year subject to the terms and limitations of this Section immediately below;

(b) **Calculation of Annual Amount.** For the purpose of calculating the total amount of Incremental Property Taxes for such calendar year which are directly attributable to the Project upon the Property, the total equalized assessed value (the “**EAV**”) of the Property for such calendar year shall be reduced by the initial EAV of the Property in the agreed amount of \$41,920, and the result shall be multiplied by the total tax rate of all applicable taxing districts levying taxes upon the Property for any such applicable calendar year;

(c) **Period of Annual Reimbursements.** The obligations of the City to reimburse the Developer for any Annual Reimbursement Amounts under this Section 4.1 shall be for a maximum period of ten (10) calendar years, commencing with the calendar year following the calendar year in which a certificate of occupancy is issued for the Initial Phase of the Project, and shall terminate upon reimbursement by the City in accordance with Article VI of this Agreement not later than December 31 of the eleventh (11th) calendar year in which any such Annual Reimbursement Amounts in connection with the Project become due and payable pursuant to this Section 4.1 and Article VI hereof ; and

(d) **Dollar Limitation of Annual Reimbursements.** The total amount of all such annual payments of Annual Reimbursement Amounts pursuant to this Section 4.1(a) shall not exceed the total amount of all Eligible Redevelopment Project Costs which are directly attributable and allocable to the Project upon the Property or \$1,400,000, whichever is less.

Section 4.2. Willow Road Project. The Developer and the City mutually acknowledge and agree that the City intends to apply to the Illinois Department of Transportation for a grant of economic development funds (the “Grant”) to enable the City to reconstruct 425 feet of Willow Road pavement adjacent to the Property from approximately 160 feet to 585 feet north of the centerline of Anthony Drive (the “Willow Road Project”). In order to be eligible for the Grant, the Developer agrees (or agrees to cause the tenant of the Initial Phase of the Project) to cooperate with the City in applying for the Grant, including, but not limited to, supplying any such commitments or certifications as may be required by the terms of the Grant to evidence the creation of jobs in connection with the anticipated Completion Date of the Initial Phase of the Project. Provided the City is awarded the Grant, the City agrees to undertake (or cause to be undertaken), the Willow Road Project with such Grant and other City funds as soon as practical after the Completion Date.

In the event the City is not awarded the Grant, the City agrees to undertake (or cause to be undertaken), customary resurfacing of Willow Road along the length of the Property as part of the City’s annual Capital Improvement Plan at its sole cost and expense no later than December 31, 2014.

Section 4.3. Defense of Redevelopment Project Area. In the event that any court or governmental agency having jurisdiction over enforcement of the TIF Act and the subject matter contemplated by this Agreement shall determine that this Agreement, including any payments of any Reimbursement Amounts to be made by the City, is contrary to law, or in the event that the legitimacy of the Redevelopment Project Area is otherwise challenged before a court or governmental agency having jurisdiction thereof, the City will defend the integrity of the Redevelopment Project Area and this Agreement. Anything herein to the contrary notwithstanding, the Developer agrees that the City may, to the extent permitted by law, use any Incremental Property Taxes, including any unpaid Reimbursement Amounts, if available, to be redirected to reimburse the City for its defense costs, including without limitation attorneys’ fees and expenses.

ARTICLE V
DEVELOPER'S COVENANTS

Section 5.1. Compliance with Agreement and Laws During Development. The Developer shall at all times acquire, construct and install the Project, including any related required improvements, in conformance with this Agreement and all applicable laws, rules and regulations, including without limitation all applicable subdivision, zoning, environmental, building code or any other land use ordinances of the City, and, to the extent applicable, the Prevailing Wage Act (820 ILCS 130/0.01 et seq.) of the State of Illinois. Whenever possible, the Developer shall cause the Project to be designed, constructed and installed utilizing innovative and effective techniques in energy conservation. Any agreement of the Developer related to the design, construction or installation of the Project with any contractor, subcontractor or supplier shall, to the extent applicable, contain provisions substantially similar to those required of the Developer under this Agreement.

Section 5.2. City's Right to Audit Developer's Books and Records. The Developer agrees that the City or its agents shall have the right and authority to review and audit, from time to time (at the Developer's principal office during normal business hours) the Developer's books and records relating to the total amount of all costs paid or incurred by the Developer for the Project and the total amount of related Eligible Redevelopment Project Costs, in order to confirm that any such Eligible Redevelopment Project Costs claimed to have been paid and incurred by the Developer were directly related and allocable to the costs of the Project or to any financing of the construction of the Project and were in fact paid and incurred by the Developer.

Section 5.3. Continuing Compliance with Laws. The Developer agrees that in the continued use, occupation, operation and maintenance of the Project, the Developer will comply with all applicable federal and state laws, rules, regulations and all applicable City ordinances and codes.

Section 5.4. Real Estate Tax Obligations. The Developer agrees to pay and discharge, promptly and when the same shall become due, all general real estate taxes, and all applicable interest and penalties thereon, that at any time shall become due and payable upon or with respect to, or which shall become liens upon, any part of the Property. The Developer, including any others claiming by or through it, hereby covenants and agrees not to file any application for property tax exemption for any part of the Property under any applicable provisions of the Property Tax Code of the State of Illinois (35 ILCS 200/1-1 et seq.), as supplemented and amended, unless the City and the Developer shall otherwise have first entered into a mutually acceptable agreement under and by which the Developer shall have agreed to make a payment in lieu of taxes to the City, it being mutually acknowledged and understood by both the City and the Developer that any such payment of taxes (or payment in lieu thereof) by the Developer is a material part of the consideration under and by which the City has entered into this Agreement. This covenant of the Developer shall be a covenant that runs with the land being the Property upon which the Project is undertaken and shall be in full force and effect until December 31, 2035, upon which date this covenant shall terminate and be of no further force or effect (and shall cease as a covenant binding upon or running with the land) immediately, and without the necessity of any further action by City or Developer or any other party; provided, however, upon request of any party in title to the Property, the City shall execute and deliver to such party an instrument, in recordable form, confirming for the record that this covenant has terminated and is no longer in effect. Nothing contained within this Section 5.4 shall

be construed, however, to prohibit the Developer from initiating and prosecuting at its own cost and expense any proceedings permitted by law for the purpose of contesting the validity or amount of real property taxes assessed and levied upon the Property or any part thereof.

ARTICLE VI

PAYMENT PROCEDURES FOR ELIGIBLE REDEVELOPMENT PROJECT COSTS

Section 6.1. Payment Procedures. The City and the Developer agree that the Eligible Redevelopment Project Costs constituting the Annual Reimbursement Amounts shall be paid solely, and to the extent available, from Incremental Property Taxes that are deposited in the Fund and not otherwise. The City and the Developer intend and agree that any Annual Reimbursement Amounts shall be disbursed by the City Comptroller for payment to the Developer in accordance with the procedures set forth in this Section 6.1 of this Agreement.

The City hereby designates the City Comptroller as its representative to coordinate the authorization of disbursement of any Annual Reimbursement Amounts for the Eligible Redevelopment Project Costs. Payments to the Developer of any Annual Reimbursement Amounts for Eligible Redevelopment Project Costs shall be made upon request therefor, in form reasonably acceptable to the City (each being a “**Requisition**”) submitted by the Developer with respect to Eligible Redevelopment Project Costs incurred and paid but not previously submitted. Each such Requisition shall be accompanied by appropriately supporting documentation, including, as applicable: (i) receipts for paid bills or statements of suppliers, contractors or professionals, together with required contractors’ affidavits or lien waivers; (ii) documentation from any financial institution which verifies the annual amount of interest costs incurred by the Developer for constructing the Project; or (iii) an affidavit by an Independent accountant which verifies that any such Eligible Project Redevelopment Costs have been paid and incurred by the Developer.

Section 6.2. Approval and Resubmission of Requisitions. The City Comptroller shall give the Developer written notice disapproving any of the Requisitions within ten (10) days after receipt thereof. No such approval shall be denied except on the basis that (i) all or some part of the Requisition does not constitute Eligible Redevelopment Project Costs or has not otherwise been sufficiently documented as specified herein; or (ii) the Developer is in “Default” under this Agreement as described in Section 7.1 hereof. If a Requisition is disapproved by such City Comptroller, the reasons for disallowance will be set forth in writing and the Developer may resubmit any such Requisition with such additional documentation or verification as may be required. The same procedures set forth herein applicable to disapproval shall apply to such resubmittals.

Section 6.3. Carryover. Upon the approval of any applicable Requisition as set forth in Section 6.2 above, any excess amount of Eligible Redevelopment Project Costs approved therein, which are over and above the amount of any Annual Reimbursement Amounts then payable as specified in Section 4.1 of this Agreement, shall carry over into any remaining future years that any such Annual Reimbursement Amounts are due and payable under this Agreement.

Section 6.4. Time of Payment. The City shall pay each of the applicable Annual Reimbursement Amounts which are approved by any one or more Requisitions under this Article to the Developer within thirty (30) calendar days after (i) the approval of such applicable

Requisition(s); or (ii) the receipt by the City of the last installment of the Incremental Property Taxes in any such applicable calendar year, whichever in (i) or (ii) is later.

ARTICLE VII DEFAULTS AND REMEDIES

Section 7.1. Events of Default. The occurrence of any one or more of the events specified in this Section 7.1 shall constitute a “**Default**” under this Agreement.

(1) The furnishing or making by or on behalf of the Developer of any statement or representation in connection with or under this Agreement or any of the Related Agreements that is false or misleading in any material respect;

(2) The failure by the Developer to timely perform any term, obligation, covenant or condition contained in this Agreement or any of the Related Agreements;

(3) The failure by the City to pay any Reimbursement Amounts which become due and payable in accordance with the provisions of this Agreement; and

(4) The failure by the City to timely perform any other term, obligation, covenant or condition contained in this Agreement.

Section 7.2. Rights to Cure. The party claiming a Default under Section 7.1 of this Agreement (the “**Non-Defaulting Party**”) shall give written notice of the alleged Default to the other party (the “**Defaulting Party**”) specifying the Default complained of. Except as required to protect against immediate, irreparable harm, the Non-Defaulting Party may not institute proceedings or otherwise exercise any right or remedy against the Defaulting Party until thirty (30) days after having given such notice, provided that in the event a Default is of such nature that it will take more than thirty (30) days to cure or remedy, such Defaulting Party shall have an additional period of time reasonably necessary to cure or remedy such Default provided that such Defaulting Party promptly commences and diligently pursues such cure or remedy. During any such period following the giving of notice, the Non-Defaulting party may suspend performance under this Agreement until the Non-Defaulting Party receives written assurances from the Defaulting Party, deemed reasonably adequate by the Non-Defaulting Party, that the Defaulting Party will cure or remedy the Default and remain in compliance with its obligations under this Agreement. A Default not cured or remedied or otherwise commenced and diligently pursued within thirty (30) days as provided above shall constitute an “**Event of Default**” under this Agreement. Except as otherwise expressly provided in this Agreement, any failure or delay by either party in asserting any of its rights or remedies as to any Default or any Event of Default shall not operate as a waiver of any such Default, Event of Default or of any other rights or remedies it may have as a result of such Default or Event of Default.

Section 7.3. Remedies. Upon the occurrence of an Event of Default under this Agreement by the Developer, the City shall have the right to terminate this Agreement by giving written notice to the Developer of such termination and the date such termination is effective. Except for such right of termination by the City, the only other remedy available to either party upon the occurrence of an Event of Default under this Agreement by the Defaulting Party shall be to institute such proceedings as may be necessary or desirable in its opinion to cure or remedy such Event of

Default, including but not limited to proceedings to compel any legal action for specific performance or other appropriate equitable relief. Notwithstanding anything herein to the contrary, the sole remedy of the Developer upon the occurrence of an Event of Default by the City under any of the terms and provisions of this Agreement shall be to institute legal action against the City for specific performance or other appropriate equitable relief and, under no circumstances, shall the City be subject to any monetary liability or be liable for damages (compensatory or punitive) under any of the provisions, terms and conditions of this Agreement. In the event that any failure of the City to pay any annual Reimbursement Amounts which become due and payable in accordance with the provisions hereof is due to insufficient Incremental Property Taxes being available to the City, any such failure shall not be deemed to be a Default or an Event of Default on the part of the City.

Section 7.4. Costs, Expenses and Fees. Upon the occurrence of a Default or an Event of Default which requires either party to undertake any action to enforce any provision of this Agreement, the Defaulting Party shall pay upon demand all of the Non-Defaulting Party's charges, costs and expenses, including the reasonable fees of attorneys, agents and others, as may be paid or incurred by such Non-Defaulting Party in enforcing any of the Defaulting Party's obligations under this Agreement or in any litigation, negotiation or transaction in connection with this Agreement in which the Defaulting Party causes the Non-Defaulting Party, without the Non-Defaulting Party's fault, to become involved or concerned.

ARTICLE VIII

RELEASE, DEFENSE AND INDEMNIFICATION OF CITY

Section 8.1. Declaration of Invalidity. Notwithstanding anything herein to the contrary, the City, its Corporate Authorities, officials, agents, employees and independent contractors shall not be liable to the Developer for damages of any kind or nature whatsoever or otherwise in the event that all or any part of the TIF Act, or any of the TIF Ordinances or other ordinances of the City adopted in connection with either the TIF Act, this Agreement or the Redevelopment Plan, shall be declared invalid or unconstitutional in whole or in part by the final (as to which all rights of appeal have expired or have been exhausted) judgment of any court of competent jurisdiction, and by reason thereof either the City is prevented from performing any of the covenants and agreements herein or the Developer is prevented from enjoying the rights and privileges hereof; provided that nothing in this Section 8.1 shall limit claims by Developer against the Fund or actions by the Developer seeking specific performance of this Agreement or other relevant contracts, if any.

Section 8.2. Damage, Injury or Death Resulting from Project. The Developer releases from and covenants and agrees that the City and its Corporate Authorities, officials, agents, employees and independent contractors shall not be liable for, and agrees to indemnify and hold harmless the City, its Corporate Authorities, officials, agents, employees and independent contractors thereof against any loss or damage to property or any injury to or death of any person occurring at or about or resulting from any defect in the construction or installation of the Project, except as such may be caused by the intentional conduct, gross negligence, negligence or other acts or omissions of the City, its Corporate Authorities, officials, agents, employees or independent contractors that are contrary to the provisions of this Agreement.

Section 8.3. Damage or Injury to Developer and Others. The City and its Corporate Authorities, officials, agents, employees and independent contractors shall not be liable for any damage or injury to the persons or property of the Developer or any of its officers, agents,

independent contractors or employees or of any other person who may be about the Property or the Project due to any act of negligence of any person, except as such may be caused by the intentional misconduct, gross negligence, or acts or omissions of the City, its Corporate Authorities, officials, agents, employees, or independent contractors that are contrary to the provisions of this Agreement.

Section 8.4. No Personal Liability. All covenants, stipulations, promises, agreements and obligations of the City contained herein shall be deemed to be the covenants, stipulations, promises, agreements and obligations of the City and not of any of its Corporate Authorities, officials, agents, employees or independent contractors in their individual capacities. No member of the Corporate Authorities, officials, agents, employees or independent contractors of the City shall be personally liable to the Developer (i) in the event of a Default or Event of Default by any party under this Agreement, or (ii) for any amount of any Reimbursement Amounts which may become due and payable under the terms of this Agreement.

Section 8.5. City Not Liable for Developer Obligations. Notwithstanding anything herein to the contrary, the City shall not be liable to the Developer for damages of any kind or nature whatsoever arising in any way from this Agreement, from any other obligation or agreement made in connection therewith or from any Default or Event of Default under this Agreement; provided that nothing in this Section 8.5 shall limit claims by the Developer against the Fund or actions by the Developer seeking specific performance of this Agreement or other relevant contracts.

Section 8.6. Actions or Obligations of Developer. The Developer agrees to indemnify, defend and hold harmless the City, its Corporate Authorities, officials, agents, employees and independent contractors, from and against any and all suits, claims and cost of attorneys' fees, resulting from, arising out of, or in any way connected with (i) any of the Developer's obligations under or in connection with this Agreement, (ii) the construction or installation of the Project, and (iii) the negligence or willful misconduct of the Developer, its officials, agents, employees or independent contractors in connection with the management, development, redevelopment, construction or installation of the Project, except as such may be caused by the intentional conduct, gross negligence, negligence or breach of this Agreement by the City, its Corporate Authorities, officials, agents, employees or independent contractors.

Section 8.7. Environmental Covenants. To the extent permitted by law, the Developer agrees to indemnify, defend, and hold harmless the City, its Corporate Authorities, officials, agents, employees and independent contractors, from and against any and all claims, demands, costs, liabilities, damages or expenses, including attorneys' and consultants' fees, investigation and laboratory fees, court costs and litigation expenses, arising from: (i) any release or threat of a release, actual or alleged, of any hazardous substances, upon or about the Property or respecting any products or materials previously, now or thereafter located upon, delivered to or in transit to or from the Property regardless of whether such release or threat of release or alleged release or threat of release has occurred prior to the date hereof or hereafter occurs and regardless of whether such release occurs as a result of any act, omission, negligence or misconduct of the City or any third party or otherwise; (ii) (A) any violation now existing (actual or alleged) of, or any other liability under or in connection with, any environmental laws relating to or affecting the Property, or (B) any now existing or hereafter arising violation, actual or alleged, or any other liability, under or in connection with, any environmental laws relating to any products or materials previously, now or hereafter located upon, delivered to or in transit to or from the Property, regardless of whether such violation or alleged violation or other liability is asserted or has occurred or arisen prior to the date

hereof or hereafter is asserted or occurs or arises and regardless of whether such violation or alleged violation or other liability occurs or arises, as the result of any act, omission, negligence or misconduct of the City or any third party or otherwise; (iii) any assertion by any third party of any claims or demands for any loss or injury arising out of, relating to or in connection with any hazardous substances on or about or allegedly on or about the Property; or (iv) any breach, falsity or failure of any of the representations, warranties, covenants and agreements of the like. For purposes of this paragraph, "hazardous materials" includes, without limit, any flammable explosives, radioactive materials, hazardous materials, hazardous wastes, hazardous or toxic substances, or related materials defined in the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended (42 U.S.C. §§ 9601 et seq.), the Hazardous Materials Transportation Act, as amended (49 U.S.C. §§ 1801 et seq.), the Resource Conservation and Recovery Act, as amended (42 U.S.C. §§ 9601 et seq.), and in the regulations adopted and publications promulgated pursuant thereto, or any other federal, state or local environmental law, ordinance, rule, or regulation.

Section 8.8. Notification of Claims. Not later than thirty (30) days after the Developer becomes aware, by written or other overt communication, of any pending or threatened litigation, claim or assessment, the Developer will, if a claim in respect thereof is to be made against the Developer which affects any of the Developer's rights or obligations under this Agreement, notify the City of such pending or threatened litigation, claim or assessment, but any omission so to notify the City will not relieve the Developer from any liability which it may have to the City under this Agreement.

ARTICLE IX MISCELLANEOUS PROVISIONS

Section 9.1 Entire Agreement and Amendments. This Agreement (together with Exhibit A attached hereto) is the entire agreement between the City and the Developer relating to the subject matter hereof. This Agreement supersedes all prior and contemporaneous negotiations, understandings and agreements, written or oral, and may not be modified or amended except by a written instrument executed by both of the parties.

Section 9.2. Third Parties. Nothing in this Agreement, whether expressed or implied, is intended to confer any rights or remedies under or by reason of this Agreement on any other persons other than the City and the Developer and their respective successors and assigns, nor is anything in this Agreement intended to relieve or discharge any obligation or liability of any third persons to either the City or the Developer, nor shall any provision give any third parties any rights of subrogation or action over or against either the City or the Developer. This Agreement is not intended to and does not create any third party beneficiary rights whatsoever.

Section 9.3. Counterparts. Any number of counterparts of this Agreement may be executed and delivered and each shall be considered an original and together they shall constitute one agreement.

Section 9.4. Special and Limited Obligation. This Agreement shall constitute a special and limited obligation of the City according to the terms hereof. This Agreement shall never constitute a general obligation of the City to which its credit, resources or general taxing power are pledged. The City pledges to the payment of its obligations under Sections 4.1 hereof only such

amount of the Incremental Property Taxes as is set forth in Section 4.1 hereof, if, as and when received, and not otherwise.

Section 9.5. Time and Force Majeure. Time is of the essence of this Agreement; provided, however, neither the Developer nor the City shall be deemed in Default with respect to any performance obligations under this Agreement on their respective parts to be performed if any such failure to timely perform is due in whole or in part to the following (which also constitute “unavoidable delays”): any strike, lock-out or other labor disturbance (whether legal or illegal, with respect to which the Developer, the City and others shall have no obligations hereunder to settle other than in their sole discretion and business judgment), civil disorder, inability to procure materials, weather conditions, wet soil conditions, failure or interruption of power, restrictive governmental laws and regulations, condemnation, riots, insurrections, acts of terrorism, war, fuel shortages, accidents, casualties, acts of God or third parties, or any other cause beyond the reasonable control of the Developer or the City.

Section 9.6. Waiver. Any party to this Agreement may elect to waive any right or remedy it may enjoy hereunder, provided that no such waiver shall be deemed to exist unless such waiver is in writing. No such waiver shall obligate the waiver of any other right or remedy hereunder, or shall be deemed to constitute a waiver of other rights and remedies provided pursuant to this Agreement.

Section 9.7. Cooperation and Further Assurances. The City and the Developer covenant and agree that each will do, execute, acknowledge and deliver or cause to be done, executed and delivered, such agreements, instruments and documents supplemental hereto and such further acts, instruments, pledges and transfers as may be reasonably required for the better assuring, mortgaging, conveying, transferring, pledging, assigning and confirming unto the City or the Developer or other appropriate persons all and singular the rights, property and revenues covenanted, agreed, conveyed, assigned, transferred and pledged under or in respect of this Agreement.

Section 9.8. Notices and Communications. All notices, demands, requests or other communications under or in respect of this Agreement shall be in writing and shall be deemed to have been given when the same are (a) deposited in the United States mail and sent by registered or certified mail, postage prepaid, return receipt requested, (b) personally delivered, (c) sent by a nationally recognized overnight courier, delivery charge prepaid or (d) transmitted by telephone facsimile, telephonically confirmed as actually received, in each case, to the City and the Developer at their respective addresses (or at such other address as each may designate by notice to the other), as follows:

- (i) In the case of the Developer, to:
Archeorent LLC
203 W. Vermont Avenue
Urbana, IL 61802
Attn: Predrag Hrnjak
Tel: () - / Fax: () -
- (ii) In the case of the City, to:
City of Urbana, Illinois
400 South Vine Street

Urbana, IL 61801
Attn: Community Development Director
Tel: (217) 384-2439 / Fax: (217) 384-0200

Whenever any party hereto is required to deliver notices, certificates, opinions, statements or other information hereunder, such party shall do so in such number of copies as shall be reasonably specified.

Section 9.9. Assignment. The Developer agrees that it shall not sell, assign or otherwise transfer any of its rights and obligations under this Agreement to any party other than to an entity having common ownership with the Developer without the prior written consent of the City. Except as authorized in this Section above, any assignment in whole or in part shall be void and shall, at the option of the City, terminate this Agreement. No such sale, assignment or transfer as authorized in this Section, including any with the City's prior written consent, shall be effective or binding on the City, however, unless and until the Developer delivers to the City a duly authorized, executed and delivered instrument which contains any such sale, assignment or transfer and the assumption of all the applicable covenants, agreements, terms and provisions of this Agreement by the applicable party thereto.

Section 9.10. Successors in Interest. Subject to Section 9.9 above, this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respectively authorized successors, assigns and legal representatives (including successor Corporate Authorities).

Section 9.11. No Joint Venture, Agency, or Partnership Created. Nothing in this Agreement nor any actions of either of the City or the Developer shall be construed by either of the City, the Developer or any third party to create the relationship of a partnership, agency, or joint venture between or among the City and any party being the Developer.

Section 9.12. Illinois Law; Venue. This Agreement shall be construed and interpreted under the laws of the State of Illinois. If any action or proceeding is commenced by any party to enforce any of the provisions of this Agreement, the venue for any such action or proceeding shall be in Champaign County, Illinois.

Section 9.13. Term. Unless earlier terminated pursuant to the terms hereof, this Agreement shall be and remain in full force and effect until the last of the reimbursement or payment obligations of the City have been made by the City in accordance with Section 4.1 hereof; provided, however, that anything to the contrary notwithstanding, the Developer's obligations under Section 5.5 and Article VIII of this Agreement shall be and remain in full force and effect in accordance with the express provisions thereof.

Section 9.14. Recordation of Agreement. Either party may record this Agreement or a Memorandum of this Agreement in the office of the Champaign County Recorder at any time following its execution and delivery by both parties.

Section 9.15. Construction of Agreement. This Agreement has been jointly negotiated by the parties and shall not be construed against a party because that party may have primarily assumed responsibility for preparation of this Agreement.

IN WITNESS WHEREOF, the City and the Developer have caused this Agreement to be executed by their duly authorized officers or manager(s) as of the date set forth below.

**CITY OF URBANA, CHAMPAIGN COUNTY,
ILLINOIS**

By: _____
Mayor

ATTEST:

City Clerk

Date: _____

ARCHEORENT LLC

By: _____
Its Member

By: _____
Its Member

Date: _____

[Exhibit A follows this page and is an integral part of this Agreement in the context of use.]

EXHIBIT A

Description of Property

Lot 3 in Harry Gill Second Subdivision, as per plat recorded in plat book "Z" at page 244, situated in Champaign County, Illinois.

Parcel No.: 91-21-05-277-003

Location Map

Exhibit "B"



Creative Thermal Solutions Research Park

Location: 506 E. Anthony Drive, NW Corner of Willow Road and Anthony Drive

Prepared 9/08/10 by Community Development Services - RLB



Exhibit C

Table B					
Economic Impact of Operations					
East Central Illinois Region					
Project / Company Name	Creative Thermal Solutions				
Company Industry	Professional- scientific & tech services				
Impact Type	Year 1	Year 2	Year 3	Year 4	Year 5
Direct					
Jobs	30	60	90	120	150
Wages	\$1,824,270	\$3,648,540	\$5,472,810	\$7,297,080	\$9,121,350
Economic Output	\$3,117,000	\$6,234,000	\$9,351,000	\$12,468,000	\$15,586,000
Indirect					
Jobs	7	14	21	29	36
Wages	\$273,000	\$547,000	\$820,000	\$1,093,000	\$1,366,000
Economic Output	\$736,000	\$1,473,000	\$2,209,000	\$2,946,000	\$3,682,000
Induced					
Jobs	17	34	50	67	84
Wages	\$581,000	\$1,162,000	\$1,743,000	\$2,325,000	\$2,906,000
Economic Output	\$1,406,000	\$2,813,000	\$4,219,000	\$5,626,000	\$7,033,000
Total					
Jobs	54	108	162	216	270
Wages	\$2,678,270	\$5,357,540	\$8,035,810	\$10,715,080	\$13,393,350
Economic Output	\$5,259,000	\$10,520,000	\$15,779,000	\$21,040,000	\$26,301,000
NOTES					
1 Zero values indicate that jobs were not entered in the Inputs Worksheets.					
2 All dollar figures are expressed in 2008 dollars. Inflation has not been included in these figures.					
3 All figures are based on 2006 IMPLAN Multipliers.					
4 The totals may not equal the sum of the impacts due to rounding.					
Source: Elliott D. Pollack & Company; IMPLAN.					

Table C
Economic Impact of Operations by Industry Detail
East Central Illinois Region

Project / Company Name Company Industry	Creative Thermal Solutions		Professional- scientific & tech services							
	YEAR 1		YEAR 2		YEAR 3		YEAR 4		YEAR 5	
	Jobs	Output (\$)	Jobs	Output (\$)	Jobs	Output (\$)	Jobs	Output (\$)	Jobs	Output (\$)
Crop farming	0.0	2,300	0.0	4,600	0.1	6,900	0.1	9,200	0.1	11,500
Livestock	0.0	100	0.0	300	0.0	400	0.0	600	0.0	700
Forestry & logging	0.0	300	0.0	600	0.0	900	0.0	1,200	0.0	1,500
Fishing- hunting & trapping	0.0	200	0.0	400	0.0	600	0.0	800	0.0	1,000
Agriculture & forestry services	0.0	400	0.0	800	0.0	1,200	0.0	1,600	0.0	2,000
Oil & gas extraction	0.0	9,800	0.0	19,700	0.0	29,500	0.0	39,400	0.0	49,200
Mining	0.0	300	0.0	500	0.0	800	0.0	1,100	0.0	1,300
Mining services	0.0	100	0.0	300	0.0	400	0.0	600	0.0	700
Utilities	0.1	24,700	0.1	49,300	0.2	74,000	0.2	98,600	0.3	123,300
Construction miscellaneous	0.2	16,600	0.3	33,100	0.5	49,700	0.6	66,200	0.8	82,800
Food products	0.0	2,800	0.0	5,600	0.0	8,400	0.0	11,100	0.0	13,900
Beverage & tobacco	0.0	600	0.0	1,200	0.0	1,800	0.0	2,500	0.0	3,100
Textile mills	0.0	100	0.0	200	0.0	200	0.0	300	0.0	400
Textile products	0.0	100	0.0	100	0.0	200	0.0	300	0.0	400
Apparel manufacturing	0.1	8,400	0.1	16,800	0.2	25,200	0.2	33,600	0.3	42,000
Leather & allied	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
Wood products	0.0	4,600	0.1	9,200	0.1	13,900	0.1	18,500	0.1	23,100
Paper manufacturing	0.0	0	0.0	0	0.0	0	0.0	100	0.0	100
Printing & related	0.1	8,200	0.2	16,400	0.3	24,600	0.4	32,800	0.5	41,000
Petroleum & coal products	0.0	1,700	0.0	3,500	0.0	5,200	0.0	7,000	0.0	8,700
Chemical manufacturing	0.0	28,500	0.1	57,000	0.1	85,500	0.1	114,000	0.2	142,500
Plastics & rubber products	0.1	19,500	0.1	39,100	0.2	58,600	0.3	78,100	0.3	97,700
Nonmetal mineral products	0.0	0	0.0	0	0.0	100	0.0	100	0.0	100
Primary metal manufacturing	0.0	0	0.0	100	0.0	100	0.0	100	0.0	200
Fabricated metal products	0.0	900	0.0	1,900	0.0	2,800	0.1	3,700	0.0	4,700
Machinery manufacturing	0.0	5,300	0.0	10,600	0.0	16,000	0.1	21,300	0.1	26,600
Computer & other electronics	0.0	15,000	0.1	30,000	0.1	45,000	0.2	59,900	0.2	74,900
Electrical equipment & appliances	0.0	2,400	0.0	4,900	0.0	7,300	0.0	9,700	0.0	12,200
Transportation equipment	0.0	12,700	0.1	25,400	0.1	38,100	0.1	50,800	0.2	63,600
Furniture & related products	0.0	6,300	0.0	12,600	0.1	18,900	0.2	25,200	0.2	31,500
Miscellaneous manufacturing	0.0	8,300	0.0	16,600	0.0	24,900	0.1	33,200	0.1	41,500
Wholesale trade	0.5	77,800	1.1	155,700	1.6	233,500	2.2	311,400	2.7	389,200
Air transportation	0.0	1,300	0.0	2,500	0.0	3,800	0.0	5,100	0.0	6,300
Rail transportation	0.0	3,600	0.0	7,200	0.0	11,400	0.0	15,200	0.0	19,000
Water transportation	0.0	200	0.0	400	0.0	700	0.0	900	0.0	1,100
Truck transportation	0.1	15,100	0.2	30,200	0.4	45,300	0.5	60,400	0.6	75,400
Tranek & ground passengers	0.1	4,100	0.2	8,200	0.3	12,300	0.4	16,300	0.5	20,400
Pipeline transportation	0.0	900	0.0	1,800	0.0	2,600	0.0	3,500	0.0	4,400
Sightseeing transportation	0.0	3,800	0.0	7,200	0.1	10,900	0.1	14,500	0.1	18,100
Postal service	0.3	21,700	0.6	43,300	0.9	65,000	1.2	86,600	1.5	108,300
Couriers & messengers	0.2	11,800	0.5	23,600	0.7	35,400	1.0	47,200	1.2	59,000
Warehousing & storage	0.1	5,100	0.1	10,200	0.2	15,400	0.3	20,500	0.4	25,600
Motor vehicle & parts dealers	0.4	38,300	0.8	76,600	1.2	115,000	1.6	153,300	2.0	191,600
Furniture & home furnishings	0.1	7,200	0.1	14,400	0.2	21,500	0.3	28,700	0.4	35,900
Electronics & appliance stores	0.1	4,000	0.2	8,000	0.3	12,100	0.4	16,100	0.5	20,100
Building materials & garden dealers	0.3	22,500	0.6	45,000	0.9	67,500	1.2	90,000	1.5	112,500
Food & beverage stores	0.7	32,900	1.3	65,900	2.0	98,800	2.6	131,800	3.3	164,700
Health & personal care stores	0.2	15,200	0.5	30,300	0.7	45,500	0.9	60,600	1.2	75,800
Gasoline stations	0.2	14,700	0.4	29,400	0.6	44,200	0.8	58,900	1.0	73,600
Clothing & accessories stores	0.3	14,500	0.5	29,000	0.6	43,500	1.0	58,000	1.3	72,500
Sports, hobby, book, & music stores	0.2	7,300	0.4	14,700	0.6	22,000	0.8	29,400	1.0	36,700
General merchant stores	0.6	33,400	1.2	66,700	1.9	100,100	2.5	133,400	3.1	166,800
Miscellaneous retailers	0.3	8,400	0.6	16,700	0.9	25,100	1.2	33,500	1.6	41,800
Non-store retailers	0.3	7,800	0.6	15,600	0.9	23,800	1.2	31,700	1.5	39,600
Publishing industries	0.1	26,400	0.3	52,800	0.4	79,200	0.6	105,600	0.7	132,000
Motion picture & sound recording	0.1	9,900	0.1	19,900	0.2	29,800	0.3	39,800	0.4	49,700
Broadcasting	0.3	83,500	0.6	167,000	0.9	250,500	1.2	334,000	1.6	417,500
Internet & data process services	0.0	6,300	0.1	12,600	0.1	18,900	0.1	25,100	0.1	31,400
Credit intermediation & related	0.1	7,700	0.1	15,500	0.2	23,200	0.2	30,900	0.3	38,700
Securities & other financial	0.1	8,400	0.1	16,700	0.2	25,100	0.2	33,500	0.3	41,800
Insurance carriers & related	0.4	64,100	0.7	128,200	1.1	192,300	1.4	256,400	1.8	320,500
Funds- trusts & other financial	0.0	13,100	0.1	26,300	0.1	39,400	0.2	52,600	0.2	65,700
Monetary authorities	0.4	75,400	0.9	150,900	1.3	226,300	1.8	301,700	2.2	377,200
Real estate	1.0	187,600	1.9	375,100	2.9	562,700	3.9	750,300	4.8	937,900
Rental & leasing services	0.1	9,800	0.2	19,500	0.3	29,300	0.4	39,000	0.5	48,800
Lessons of nonfinance intangible assets	0.2	41,600	0.3	83,100	0.5	124,700	0.7	166,300	0.9	207,900
Professional- scientific & tech services	31.4	3,281,700	62.9	6,563,400	94.3	9,845,100	125.7	13,126,600	157.1	16,409,500
Management of companies	0.1	14,500	0.2	28,900	0.3	43,400	0.4	57,800	0.5	72,300
Admin support services	2.3	129,500	4.6	259,000	6.9	388,400	9.2	517,900	11.5	647,400
Waste management & remediation services	0.0	4,200	0.0	6,300	0.1	12,500	0.1	18,800	0.1	28,000
Educational services	0.4	12,800	0.7	25,500	1.1	38,300	1.4	51,100	1.8	63,900
Ambulatory health care	1.2	137,200	2.3	274,400	3.5	411,500	4.6	546,700	5.8	688,000
Hospitals	0.7	77,500	1.4	155,000	2.2	232,500	2.9	310,000	3.6	387,500
Nursing & residential care	0.8	26,900	1.1	53,900	1.7	80,800	2.3	107,800	2.9	134,700
Social assistance	0.9	27,200	1.8	54,500	2.7	81,700	3.6	108,900	4.5	136,200
Performing arts & spectator sports	0.1	3,100	0.2	6,200	0.4	9,300	0.5	12,300	0.6	15,400
Museums & similar	0.0	200	0.0	300	0.0	500	0.0	700	0.0	800
Amusement- gambling & recreation	0.3	15,300	0.6	30,600	0.9	45,900	1.2	61,200	1.5	76,500
Accommodations	0.3	22,700	0.6	45,500	1.0	68,200	1.3	91,000	1.6	113,700
Food services & drinking places	2.1	101,800	4.2	203,200	6.3	304,800	8.4	406,400	10.5	508,000
Repair & maintenance	0.3	23,700	0.5	47,400	0.8	71,100	1.1	94,800	1.4	118,500
Personal & laundry services	0.4	20,000	0.8	39,900	1.2	59,900	1.6	79,900	1.9	99,900
Religious- grant making & similar organization	0.6	29,900	1.1	59,700	1.7	89,600	2.2	119,500	2.8	149,300
Private households	0.4	3,600	0.9	7,200	1.3	10,900	1.8	14,500	2.2	18,100
Government & non NAICS	3.3	269,000	6.6	538,000	9.9	804,000	13.2	1,072,000	16.5	1,340,100
ALL INDUSTRIES	64	\$5,269,000	108	\$10,620,000	162	\$16,779,000	216	\$21,040,000	270	\$28,301,000

NOTES
 1 Zero values across an entire year indicate that jobs were not entered in the Inputs Worksheet.
 2 All dollar figures are expressed in 2008 dollars. Inflation has not been included in these figures.
 3 All figures are based on 2008 IMPLAN Multipliers.
 4 Jobs are expressed to the tenth to illustrate the impact on all industries.
 5 A sum of all industries may not equal the indicated total due to rounding.

Table D					
Economic Impact of Operations					
East Central Illinois Region					
Place of Residence of Workers					
Project / Company Name	Creative Thermal Solutions				
Company Industry	Professional- scientific & tech services				
County	Champaign				
Direct Residents Employed					
<u>Place of Residence</u>	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Champaign	28	57	85	114	142
Douglas	0	0	0	1	1
Ford	0	0	1	1	1
Iroquois	0	0	0	0	0
Piatt	0	0	0	0	1
Vermillion	0	1	1	1	1
Other	1	2	3	4	4
Total Residents	30	60	90	120	150
Indirect Residents Employed					
<u>Place of Residence</u>	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Champaign	7	14	20	27	34
Douglas	0	0	0	0	0
Ford	0	0	0	0	0
Iroquois	0	0	0	0	0
Piatt	0	0	0	0	0
Vermillion	0	0	0	0	0
Other	0	0	1	1	1
Total Residents	7	14	21	29	36
Induced Residents Employed					
<u>Place of Residence</u>	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Champaign	16	32	48	63	79
Douglas	0	0	0	0	0
Ford	0	0	0	0	1
Iroquois	0	0	0	0	0
Piatt	0	0	0	0	0
Vermillion	0	0	0	1	1
Other	1	1	2	2	3
Total Residents	17	34	50	67	84
Total Residents Employed					
<u>Place of Residence</u>	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Champaign	51	102	153	204	255
Douglas	0	0	1	1	1
Ford	0	1	1	1	2
Iroquois	0	0	0	0	0
Piatt	0	0	1	1	1
Vermillion	0	1	1	2	2
Other	2	3	5	6	8
Total Residents	54	108	162	216	270
NOTES					
1 Zero values across an entire year indicate that jobs were not entered in the Inputs Worksheet.					
2 A breakdown of jobs is based on commuting pattern data from the latest Census.					
3 All figures are based on 2006 IMPLAN multipliers.					
4 The totals may not equal the sum of the counties due to rounding.					
Source: Elliott D. Pollack & Company; IMPLAN; U.S. Census.					

**Table E
Fiscal Impact of Construction**

Project / Company Name Creative Thermal Solutions
Company Industry Professional- scientific & tech services
County Champaign

State of Illinois

Impact Type	Sales Tax On Construction Materials	Employees Spending Sales Tax	Personal Income Tax	Realty Transfer Tax	Motor Fuel Tax	Gas Tax	Vehicle Use Tax & Fees	Telecomm. Excise Tax	Electricity Excise Tax	Total Revenues
Direct Revenues	\$0	\$49,800	\$61,700	\$500	\$3,500	\$9,400	\$5,000	\$6,100	\$3,700	\$139,700
Indirect Revenues	N/A	\$11,200	\$12,500	\$100	\$900	\$2,400	\$1,200	\$1,500	\$900	\$30,700
Induced Revenues	N/A	\$19,700	\$20,500	\$200	\$1,600	\$4,400	\$2,300	\$2,800	\$1,700	\$53,200
Total Revenues	\$0	\$80,700	\$94,700	\$800	\$6,000	\$16,200	\$8,500	\$10,400	\$6,300	\$223,600

Champaign County

Impact Type	Sales Tax On Construction Materials	Employees Spending Sales Tax	Income Tax	Realty Transfer Tax	Motor Fuel Tax	County Property Tax	Total Revenues
Direct Revenues	\$0	\$18,800	\$0	\$300	\$800	\$20,000	\$39,700
Indirect Revenues	N/A	\$4,200	\$0	\$100	\$200	\$5,000	\$9,500
Induced Revenues	N/A	\$7,400	\$0	\$300	\$400	\$9,300	\$17,400
Total Revenues	\$0	\$30,200	\$0	\$700	\$1,400	\$34,300	\$66,600

Total Revenues by County

Impact Type	Sales Tax On Construction Materials	Employees Spending Sales Tax	Income Tax	Realty Transfer Tax	Motor Fuel Tax	County Property Tax	Total Revenues
Champaign	\$0	\$30,200	\$0	\$700	\$1,400	\$34,300	\$66,600
Douglas	N/A	\$100	\$0	\$0	\$0	\$200	\$300
Ford	N/A	\$200	\$0	\$0	\$0	\$300	\$500
Iroquois	N/A	\$0	\$0	\$0	\$0	\$100	\$100
Platt	N/A	\$100	\$0	\$0	\$0	\$300	\$400
Vermillion	N/A	\$300	\$0	\$0	\$0	\$300	\$600
Total Revenues	\$0	\$30,900	\$0	\$700	\$1,400	\$35,500	\$68,500

NOTES

- 1 Zero values indicate no construction is anticipated.
- 2 All dollar figures are expressed in 2008 dollars. Inflation has not been included.
- 3 All figures are based on 2008 IMPLAN multipliers.
- 4 All of the above figures are representative of the major revenue sources for the State of Illinois and selected County. The figures are intended only as a general guideline as to how the State and County could be impacted by the selected company.
- 5 The above figures are based on the current economic structure and tax rates.
- 6 The totals may not equal the sum of the impacts due to rounding.

Source: Elliott D. Polack & Company; IMPLAN; Illinois Department of Revenue; Local County Governments

Table F					
Fiscal Impact of Operations State of Illinois					
Project / Company Name	Creative Thermal Solutions				
Company Industry	Professional- scientific & tech services				
Impact Type	Year 1	Year 2	Year 3	Year 4	Year 5
Direct Revenues					
Primary Revenues					
Direct sales tax	N/A	N/A	N/A	N/A	N/A
Local supplies sales tax	N/A	N/A	N/A	N/A	N/A
Corporate net income tax	\$0	\$0	\$0	\$0	\$0
Company's realty transfer tax	\$0	N/A	N/A	N/A	N/A
Secondary Revenues					
Employees sales tax	\$27,700	\$55,400	\$83,000	\$110,700	\$138,400
Personal income tax	\$39,400	\$78,800	\$118,200	\$157,600	\$197,000
Residential realty transfer tax	\$300	\$500	\$800	\$1,100	\$1,300
Motor fuel tax	\$1,800	\$3,600	\$5,400	\$7,200	\$9,000
Gas tax	\$4,800	\$9,600	\$14,400	\$19,200	\$24,000
Vehicle use tax and fees	\$2,500	\$5,000	\$7,500	\$10,100	\$12,600
Telecommunications excise tax	\$3,100	\$6,200	\$9,300	\$12,400	\$15,500
Electricity excise tax	\$1,900	\$3,700	\$5,600	\$7,500	\$9,400
Total Revenues	\$81,500	\$162,800	\$244,200	\$325,800	\$407,200
Indirect Revenues					
Secondary Revenues					
Employees sales tax	\$5,200	\$10,300	\$15,500	\$20,700	\$25,800
Personal income tax	\$5,900	\$11,800	\$17,700	\$23,600	\$29,500
Residential realty transfer tax	\$100	\$100	\$200	\$300	\$300
Motor fuel tax	\$400	\$900	\$1,300	\$1,700	\$2,100
Gas tax	\$1,100	\$2,300	\$3,400	\$4,600	\$5,700
Vehicle use tax and fees	\$800	\$1,200	\$1,800	\$2,400	\$3,000
Telecommunications excise tax	\$700	\$1,500	\$2,200	\$3,000	\$3,700
Electricity excise tax	\$400	\$900	\$1,300	\$1,800	\$2,200
Total Revenues	\$14,400	\$29,000	\$43,400	\$58,100	\$72,300
Induced Revenues					
Secondary Revenues					
Employees sales tax	\$11,800	\$23,200	\$34,800	\$46,400	\$58,000
Personal income tax	\$12,500	\$25,100	\$37,800	\$50,200	\$62,800
Residential realty transfer tax	\$100	\$300	\$400	\$600	\$700
Motor fuel tax	\$1,000	\$2,000	\$3,000	\$4,000	\$5,000
Gas tax	\$2,700	\$5,400	\$8,000	\$10,700	\$13,400
Vehicle use tax and fees	\$1,400	\$2,800	\$4,200	\$5,600	\$7,000
Telecommunications excise tax	\$1,700	\$3,500	\$5,200	\$7,000	\$8,700
Electricity excise tax	\$1,000	\$2,100	\$3,100	\$4,200	\$5,200
Total Revenues	\$32,000	\$64,400	\$96,300	\$128,700	\$160,800
Total Revenues					
Primary Revenues					
Direct sales tax	N/A	N/A	N/A	N/A	N/A
Local supplies sales tax	N/A	N/A	N/A	N/A	N/A
Corporate net income tax	\$0	\$0	\$0	\$0	\$0
Company's realty transfer tax	\$0	N/A	N/A	N/A	N/A
Secondary Revenues					
Employees sales tax	\$44,500	\$88,900	\$133,300	\$177,800	\$222,200
Personal income tax	\$57,800	\$115,700	\$173,500	\$231,400	\$289,300
Residential realty transfer tax	\$500	\$900	\$1,400	\$2,000	\$2,300
Motor fuel tax	\$3,200	\$6,500	\$9,700	\$12,900	\$16,100
Gas tax	\$8,800	\$17,300	\$25,800	\$34,500	\$43,100
Vehicle use tax and fees	\$4,500	\$9,000	\$13,500	\$18,100	\$22,600
Telecommunications excise tax	\$5,500	\$11,200	\$16,700	\$22,400	\$27,900
Electricity excise tax	\$3,300	\$6,700	\$10,000	\$13,500	\$16,800
Total Revenues	\$127,800	\$256,200	\$383,900	\$512,600	\$640,300

NOTES

- 1 Zero values across an entire year indicate that jobs were not entered in the Inputs Worksheet for the respective year.
- 2 All dollar figures are expressed in 2008 dollars. Inflation has not been included.
- 3 All figures are based on 2008 IMPLAN multipliers.
- 4 All of the above figures are representative of the major revenue sources for the State. The figures are intended only as a general guideline as to how the State could be impacted by the selected company.
- 5 The above figures are based on the current economic structure and tax rates of the State.
- 6 The totals may not equal the sum of the impacts due to rounding.

Table G					
Fiscal Impact of Operations Champaign County					
Project / Company Name	Creative Thermal Solutions				
Company Industry	Professional- scientific & tech services				
Impact Type	Year 1	Year 2	Year 3	Year 4	Year 5
Direct Revenues					
Primary Revenues					
Direct sales tax	N/A	N/A	N/A	N/A	N/A
Local supplies sales tax	N/A	N/A	N/A	N/A	N/A
Commercial property tax	\$0	\$0	\$0	\$0	\$0
Corporate net income tax	\$0	\$0	\$0	\$0	\$0
Personal property replacement tax	\$0	\$0	\$0	\$0	\$0
Company's realty transfer tax	\$0	N/A	N/A	N/A	N/A
Secondary Revenues					
Employees sales tax	\$10,700	\$21,300	\$32,000	\$42,700	\$53,300
Personal income tax	\$0	\$0	\$0	\$100	\$100
Residential realty transfer tax	\$100	\$300	\$400	\$600	\$700
Motor fuel tax	\$400	\$800	\$1,200	\$1,600	\$2,000
County property tax	\$10,200	\$20,400	\$30,600	\$40,800	\$51,000
Total Revenues	\$21,400	\$42,800	\$64,200	\$85,800	\$107,100
Indirect Revenues					
Secondary Revenues					
Employees sales tax	\$2,000	\$4,000	\$6,000	\$8,100	\$10,100
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$0	\$100	\$100	\$100	\$200
Motor fuel tax	\$100	\$200	\$300	\$400	\$500
County property tax	\$2,400	\$4,900	\$7,300	\$9,700	\$12,200
Total Revenues	\$4,500	\$9,200	\$13,700	\$18,300	\$23,000
Induced Revenues					
Secondary Revenues					
Employees sales tax	\$4,500	\$9,100	\$13,600	\$18,100	\$22,600
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$100	\$200	\$200	\$300	\$400
Motor fuel tax	\$200	\$400	\$700	\$900	\$1,100
County property tax	\$5,700	\$11,400	\$17,100	\$22,800	\$28,500
Total Revenues	\$10,600	\$21,100	\$31,600	\$42,100	\$52,800
Total Revenues					
Primary Revenues					
Direct sales tax	N/A	N/A	N/A	N/A	N/A
Local supplies sales tax	N/A	N/A	N/A	N/A	N/A
Commercial property tax	\$0	\$0	\$0	\$0	\$0
Corporate net income tax	\$0	\$0	\$0	\$0	\$0
Personal property replacement tax	\$0	\$0	\$0	\$0	\$0
Company's realty transfer tax	\$0	N/A	N/A	N/A	N/A
Secondary Revenues					
Employees sales tax	\$17,200	\$34,400	\$51,600	\$68,900	\$86,000
Personal income tax	\$0	\$0	\$0	\$100	\$100
Residential realty transfer tax	\$200	\$600	\$700	\$1,000	\$1,300
Motor fuel tax	\$700	\$1,400	\$2,200	\$2,900	\$3,600
County property tax	\$18,300	\$36,700	\$55,000	\$73,300	\$91,700
Total Revenues	\$36,400	\$73,100	\$109,500	\$146,200	\$182,700
NOTES					
1 Zero values across an entire year indicate that jobs were not entered in the Input Worksheet for the respective year.					
2 All dollar figures are expressed in 2008 dollars. Inflation has not been included.					
3 All figures are based on 2008 IMPLAN multipliers.					
4 All of the above figures are representative of the major revenue sources for the county. The figures are intended only as a general guideline as to how the county could be impacted by the selected company.					
5 The above figures are based on the current economic structure and tax rates of the state and county.					
6 The totals may not equal the sum of the impacts due to rounding.					
Source: Elliott D. Pollack & Company; IMPLAN; Illinois Department of Revenue; Local County Governments					

Table H

**Fiscal Impact of Operations
East Central Illinois**

Project / Company Name **Creative Thermal Solutions**
Company Industry **Professional- scientific & tech services**
County **Champaign**

Impact Type	Year 1	Year 2	Year 3	Year 4	Year 5
Champaign					
Employees sales tax	\$17,200	\$34,400	\$51,600	\$68,900	\$86,000
Personal income tax	\$0	\$0	\$0	\$100	\$100
Residential realty transfer tax	\$200	\$600	\$700	\$1,000	\$1,300
Motor fuel tax	\$700	\$1,400	\$2,200	\$2,900	\$3,600
County property tax	\$18,300	\$36,700	\$55,000	\$73,300	\$91,700
Total	\$36,400	\$73,100	\$109,500	\$146,200	\$182,700
Douglas					
Employees sales tax	\$0	\$0	\$100	\$100	\$100
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$0	\$0	\$0	\$0	\$0
Motor fuel tax	\$0	\$0	\$0	\$0	\$0
County property tax	\$100	\$200	\$300	\$400	\$400
Total Revenues	\$100	\$200	\$400	\$500	\$500
Ford					
Employees sales tax	\$0	\$100	\$100	\$100	\$100
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$0	\$0	\$0	\$0	\$0
Motor fuel tax	\$0	\$0	\$0	\$0	\$0
County property tax	\$200	\$400	\$500	\$700	\$900
Total Revenues	\$200	\$500	\$600	\$800	\$1,000
Iroquois					
Employees sales tax	\$0	\$0	\$0	\$0	\$0
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$0	\$0	\$0	\$0	\$0
Motor fuel tax	\$0	\$0	\$0	\$0	\$0
County property tax	\$0	\$100	\$100	\$100	\$100
Total Revenues	\$0	\$100	\$100	\$100	\$100
Piatt					
Employees sales tax	\$0	\$0	\$100	\$100	\$100
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$0	\$0	\$0	\$0	\$0
Motor fuel tax	\$0	\$0	\$0	\$0	\$0
County property tax	\$100	\$300	\$400	\$500	\$700
Total Revenues	\$100	\$300	\$500	\$600	\$800
Vermillion					
Employees sales tax	\$100	\$100	\$200	\$200	\$300
Personal income tax	\$0	\$0	\$0	\$0	\$0
Residential realty transfer tax	\$0	\$0	\$0	\$0	\$0
Motor fuel tax	\$0	\$0	\$0	\$0	\$0
County property tax	\$200	\$300	\$500	\$700	\$900
Total Revenues	\$300	\$400	\$700	\$900	\$1,200

NOTES

1. Zero values across an entire year indicate that jobs were not entered in the Inputs Worksheet for the respective year.
2. All dollar figures are expressed in 2008 dollars. Inflation has not been included.
3. All figures are based on 2008 IMPLAN multipliers.
4. All of the above figures are representative of the major revenue sources for the county. The figures are intended only as a general guideline as to how the county could be impacted by the selected company.
5. The above figures are based on the current economic structure and tax rates of the state and county.
6. The totals may not equal the sum of the impacts due to rounding.

DATA INPUTS WORKSHEET

1. **Project / Company Name** Creative Thermal Solutions
2. **Company Industry**¹ Professional- scientific & tech services
3. **County**² Champaign
4. **Unincorporated?** No
5. **Type of corporation** Corporation

OPERATIONS				
Year 1	Year 2	Year 3	Year 4	Year 5

REQUIRED ENTRIES¹

6. Number of jobs created/retained	30	60	90	120	150
7. Total Payroll	\$1,824,270	\$3,648,540	\$5,472,810	\$7,297,080	\$9,121,350

OPTIONAL ENTRIES³

8. New building construction cost ⁴	Construction materials	\$6,000,000			
	Soft costs	\$500,000			
	FF & E	\$3,500,000			
9. Percent of materials purchased in	State	0%			
	County	0%			
	Unincorporated area	0%			
10. Purchase price of commercial property					
11. Value of building occupied by company	\$0	\$0	\$0	\$0	\$0
12. Taxable sales generated by the company	\$0	\$0	\$0	\$0	\$0
13. Value of taxable local equipment & supply purchases	\$0	\$0	\$0	\$0	\$0
14. Estimated corporate net taxable income	\$0	\$0	\$0	\$0	\$0

1. Both the industry and either jobs or payroll must be entered for the model to calculate the impact of the Company.
2. The County must be entered in order to generate the impact on the indicated County.
3. Items 8 through 14 are optional. If no values are entered, the model will not calculate the associated fiscal impact.
4. The value of construction must be inputted to determine the economic and fiscal impacts of construction.